

**Ernst & Young**

**KPMG Al Fozan & Al Sadhan**

**THE NATIONAL COMMERCIAL BANK**

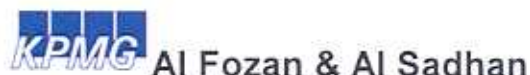
(A Saudi Joint Stock Company)

**CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE YEAR ENDED**

**31 DECEMBER 2007 AND AUDITORS' REPORT**



P O Box 1994  
Jeddah 21441  
Kingdom of Saudi Arabia



P O Box 55078  
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Kingdom of Saudi Arabia

## INDEPENDENT AUDITORS' REPORT

To the Shareholders of The National Commercial Bank:

We have audited the accompanying consolidated financial statements of The National Commercial Bank (the Bank), a Saudi Joint Stock Company, and its subsidiary, which comprise the consolidated balance sheet as at 31 December 2007, and the consolidated statement of income, consolidated statement of changes in shareholders' equity and consolidated cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Accounting Standards for Financial Institutions issued by the Saudi Arabian Monetary Agency, International Financial Reporting Standards, the provisions of the Regulations for Companies, the Banking Control Law in the Kingdom of Saudi Arabia and the Bank's Articles of Association in so far as they affect the preparation and presentation of the financial statements. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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### Opinion

In our opinion, the consolidated financial statements taken as a whole:

- present fairly, in all material respects, the consolidated financial position of the Bank as at 31 December 2007, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Accounting Standards for Financial Institutions issued by the Saudi Arabian Monetary Agency and with International Financial Reporting Standards, and
- comply with the requirements of the Regulations for Companies, the Banking Control Law and the Bank's Articles of Association in so far as they affect the preparation and presentation of the financial statements.

For Ernst & Young

Abdulaziz A. Al-Sowailim  
Registration No. 277

For KPMG Al Fozan & Al Sadhan

Abdullah Hamed Al Fozan  
Registration No. 348



22 January 2008  
13 Muharram 1429H  
Jeddah



# The National Commercial Bank

(A Saudi Joint Stock Company)

## CONSOLIDATED BALANCE SHEET

AS AT 31 DECEMBER 2007 AND 2006

|  | Note | 2007<br><u>SR '000</u> | 2006<br><u>SR '000</u> |
|--|------|------------------------|------------------------|
| <b>ASSETS</b>  |      |                        |                        |
| Cash and balances with SAMA  | 4    | 22,004,138             | 7,816,562              |
| Due from banks and other financial institutions                                    | 5    | 7,125,419              | 7,698,514              |
| Investments, net   | 6    | 85,603,894             | 57,994,300             |
| Loans and advances, net  | 7    | 87,854,075             | 77,244,533             |
| Investment in associates, net  | 8    | 905,234                | 884,122                |
| Other real estate, net   | 9    | 269,721                | 359,684                |
| Property and equipment, net  | 10   | 1,768,229              | 1,578,783              |
| Other assets   | 11   | 3,186,440              | 2,129,662              |
| <b>Total assets</b>  |      | <b>208,717,150</b>     | <b>155,706,160</b>     |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |      |                        |                        |
| <b>LIABILITIES</b>   |      |                        |                        |
| Due to banks and other financial institutions                                      | 13   | 28,486,851             | 6,907,038              |
| Customers' deposits  | 14   | 142,825,462            | 117,499,348            |
| Debt securities issued   | 15   | 2,623,029              | 2,622,320              |
| Other liabilities  | 16   | 5,172,160              | 4,678,101              |
| <b>Total liabilities</b>   |      | <b>179,107,502</b>     | <b>131,706,807</b>     |
| <b>SHAREHOLDERS' EQUITY ATTRIBUTABLE TO<br/>EQUITY HOLDERS OF THE PARENT</b>       |      |                        |                        |
| Share capital  | 17   | 15,000,000             | 9,000,000              |
| Statutory reserve  | 18   | 8,070,050              | 6,559,658              |
| General reserve  |      | -                      | 6,015,471              |
| Other reserves (cumulative changes in fair values)                                 | 19   | 2,988,165              | 2,276,942              |
| Retained earnings  |      | 2,122,873              | 147,282                |
| Proposed dividend  | 29   | 1,350,000              | -                      |
| <b>Total shareholders' equity attributable to<br/>equity holders of the Parent</b> |      | <b>29,531,088</b>      | <b>23,999,353</b>      |
| <b>Minority Interest</b>   |      | <b>78,560</b>          | <b>-</b>               |
| <b>Total shareholders' equity</b>  |      | <b>29,609,648</b>      | <b>23,999,353</b>      |
| <b>Total liabilities and shareholders' equity</b>                                  |      | <b>208,717,150</b>     | <b>155,706,160</b>     |

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

**The National Commercial Bank**  
(A Saudi Joint Stock Company)

**CONSOLIDATED STATEMENT OF INCOME**  
**FOR THE YEARS ENDED 31 DECEMBER 2007 AND 2006**

|   | Note | 2007<br><u>SR '000</u> | 2006<br><u>SR '000</u> |
|---|------|------------------------|------------------------|
| Special commission income   | 21   | 10,498,732             | 8,996,330              |
| Special commission expense  | 21   | (4,006,801)            | (3,312,195)            |
| <b>Net special commission income</b>  |      | <b>6,491,931</b>       | <b>5,684,135</b>       |
| Fees from banking services, net   | 22   | 1,991,820              | 2,130,294              |
| Foreign exchange income, net  |      | 213,286                | 142,319                |
| Income from FVIS investments, net   | 23   | 1,007,598              | 618,571                |
| Trading income, net   | 24   | 139,589                | 28,161                 |
| Dividend income   | 25   | 52,931                 | 55,501                 |
| (Losses)/gains on non-trading investments, net                              | 26   | (14,974)               | 632,671                |
| <b>Operating income</b>   |      | <b>9,882,181</b>       | <b>9,291,652</b>       |
| Salaries and employee-related expenses                                      |      | 1,573,005              | 1,393,495              |
| Rent and premises-related expenses  |      | 200,884                | 176,449                |
| Depreciation  | 10   | 186,495                | 164,627                |
| Other general and administrative expenses                                   |      | 943,457                | 754,494                |
| Provision expense for credit losses, net                                    | 7    | 661,423                | 554,493                |
| Provision for impairment for other financial assets                         | 5&6  | 269,283                | 378                    |
| <b>Operating expenses</b>   |      | <b>3,834,547</b>       | <b>3,043,936</b>       |
| <b>Income from operations</b>   |      | <b>6,047,634</b>       | <b>6,247,716</b>       |
| <b>Other income (expenses)</b>  |      |                        |                        |
| Donations   |      | (53,238)               | (29,920)               |
| Other non-operating income, net   | 27   | 43,119                 | 55,395                 |
| <b>Net other (expenses) income</b>  |      | <b>(10,119)</b>        | <b>25,475</b>          |
| <b>Net income for the year</b>  |      | <b>6,037,515</b>       | <b>6,273,191</b>       |
| <b>Net income for the year attributable to minority interest</b>            |      | <b>(21,261)</b>        | <b>-</b>               |
| <b>Net income for the year attributable to equity holders of the Parent</b> |      | <b>6,016,254</b>       | <b>6,273,191</b>       |
| <b>Earnings per share</b>   | 28   | <b>SR 4.01</b>         | <b>SR 4.18</b>         |

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

**The National Commercial Bank**  
(A Saudi Joint Stock Company)

**CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY  
FOR THE YEARS ENDED 31 DECEMBER 2007 AND 2006**

|   | Note | Share capital<br>SR' 000 | Statutory reserve<br>SR' 000 | General reserve<br>SR' 000 | Other reserves<br>(cumulative changes in fair values)<br>SR' 000 | Retained earnings<br>SR' 000 | Proposed dividend<br>SR' 000 | Total shareholders' equity attributable to equity holders of the Parent<br>SR' 000 | Minority interest<br>SR' 000 | Total<br>SR' 000  |
|---|------|--------------------------|------------------------------|----------------------------|--|------------------------------|------------------------------|--|------------------------------|-------------------|
| <b>2007</b>   |      |                          |                              |                            |  |                              |                              |  |                              |                   |
| Balance as at 1 January 2007  |      | 9,000,000                | 6,559,658                    | 6,015,471                  | 2,276,942  | 147,282                      | -                            | 23,999,353   | -                            | 23,999,353        |
| Net changes in fair value of cash flow hedges (note 12)   |      | -                        | -                            | -                          | 97,062   | -                            | -                            | 97,062   | -                            | 97,062            |
| Net changes in fair value of available for sale investments   |      | -                        | -                            | -                          | 671,556  | -                            | -                            | 671,556  | (251)                        | 671,305           |
| Transfer to consolidated statement of income (note 12)  |      | -                        | -                            | -                          | (57,395)   | -                            | -                            | (57,395)   | -                            | (57,395)          |
| Net gains (losses) recognised directly in equity  | 19   | -                        | -                            | -                          | 711,223  | -                            | -                            | 711,223  | (251)                        | 710,972           |
| Net income for the year   |      | -                        | -                            | -                          | -  | 6,016,254                    | -                            | 6,016,254  | 21,261                       | 6,037,515         |
| Total recognised income for the year  |      | -                        | -                            | -                          | 711,223  | 6,016,254                    | -                            | 6,727,477  | 21,010                       | 6,748,487         |
| Bonus share issue   |      | 6,000,000                | -                            | (6,000,000)                | -  | -                            | -                            | -  | -                            | -                 |
| Transfer to statutory reserve   | 18   | -                        | 1,509,379                    | -                          | -  | (1,509,379)                  | -                            | -  | -                            | -                 |
| Transfer to retained earnings - Lebanon branch  |      | -                        | -                            | (15,471)                   | -  | 15,471                       | -                            | -  | -                            | -                 |
| Transfer to statutory reserve - Lebanon branch  | 18   | -                        | 1,013                        | -                          | -  | (1,013)                      | -                            | -  | -                            | -                 |
| Transfer to general banking risks & capital reserves - Lebanon branch (included in other liabilities) |      | -                        | -                            | -                          | -  | (1,678)                      | -                            | (1,678)  | -                            | (1,678)           |
| Interim dividend paid   |      | -                        | -                            | -                          | -  | (1,050,000)                  | -                            | (1,050,000)  | -                            | (1,050,000)       |
| Final proposed dividend   |      | -                        | -                            | -                          | -  | (1,350,000)                  | 1,350,000                    | -  | -                            | -                 |
| Zakat (included in other liabilities)   | 29   | -                        | -                            | -                          | -  | (144,064)                    | -                            | (144,064)  | -                            | (144,064)         |
| Minority interest's share capital in the subsidiary   |      | -                        | -                            | -                          | -  | -                            | -                            | -  | 57,550                       | 57,550            |
| <b>Balance as at 31 December 2007</b>   |      | <b>15,000,000</b>        | <b>8,070,050</b>             | <b>-</b>                   | <b>2,988,165</b>   | <b>2,122,873</b>             | <b>1,350,000</b>             | <b>29,531,088</b>  | <b>78,560</b>                | <b>29,609,648</b> |
| <b>2006</b>   |      |                          |                              |                            |  |                              |                              |  |                              |                   |
| Balance as at 1 January 2006  |      | 6,000,000                | 4,990,680                    | 3,900,000                  | 4,843,698  | 701,980                      | 1,200,000                    | 21,636,358   | -                            | 21,636,358        |
| Net changes in fair value of cash flow hedges (note 12)   |      | -                        | -                            | -                          | 57,740   | -                            | -                            | 57,740   | -                            | 57,740            |
| Net changes in fair value of available for sale investments   |      | -                        | -                            | -                          | (2,295,290)  | -                            | -                            | (2,295,290)  | -                            | (2,295,290)       |
| Transfer to consolidated statement of income  |      | -                        | -                            | -                          | (329,206)  | -                            | -                            | (329,206)  | -                            | (329,206)         |
| Net (losses) recognised directly in equity  | 19   | -                        | -                            | -                          | (2,566,756)  | -                            | -                            | (2,566,756)  | -                            | (2,566,756)       |
| Net income for the year   |      | -                        | -                            | -                          | -  | 6,273,191                    | -                            | 6,273,191  | -                            | 6,273,191         |
| Total recognised (expense) income for the year  |      | -                        | -                            | -                          | (2,566,756)  | 6,273,191                    | -                            | 3,706,435  | -                            | 3,706,435         |
| Bonus share issue   |      | 3,000,000                | -                            | (3,000,000)                | -  | -                            | -                            | -  | -                            | -                 |
| Transfer to statutory reserve   | 18   | -                        | 1,568,298                    | -                          | -  | (1,568,298)                  | -                            | -  | -                            | -                 |
| Transfer to general reserve   |      | -                        | -                            | 5,100,000                  | -  | (5,100,000)                  | -                            | -  | -                            | -                 |
| General reserve - Lebanon branch  |      | -                        | -                            | 15,471                     | -  | -                            | -                            | 15,471   | -                            | 15,471            |
| Transfer to statutory reserve - Lebanon branch  | 18   | -                        | 680                          | -                          | -  | (680)                        | -                            | -  | -                            | -                 |
| Transfer to general banking risks (included in other liabilities)                                     |      | -                        | -                            | -                          | -  | (181)                        | -                            | (181)  | -                            | (181)             |
| 2005 final dividend paid  |      | -                        | -                            | -                          | -  | -                            | (1,120,000)                  | (1,120,000)  | -                            | (1,120,000)       |
| Dividend payable transferred to other liabilities   |      | -                        | -                            | -                          | -  | -                            | (80,000)                     | (80,000)   | -                            | (80,000)          |
| Zakat (included in other liabilities)   | 29   | -                        | -                            | -                          | -  | (158,730)                    | -                            | (158,730)  | -                            | (158,730)         |
| <b>Balance as at 31 December 2006</b>   |      | <b>9,000,000</b>         | <b>6,559,658</b>             | <b>6,015,471</b>           | <b>2,276,942</b>   | <b>147,282</b>               | <b>-</b>                     | <b>23,999,353</b>  | <b>-</b>                     | <b>23,999,353</b> |

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.

**The National Commercial Bank**  
(A Saudi Joint Stock Company)

**CONSOLIDATED STATEMENT OF CASH FLOWS**  
**FOR THE YEARS ENDED 31 DECEMBER 2007 AND 2006**

|  | <u>Note</u> | 2007<br><u>SR' 000</u> | 2006<br><u>SR' 000</u> |
|--|-------------|------------------------|------------------------|
| <b>OPERATING ACTIVITIES</b>  |             |                        |                        |
| <b>Net income for the year</b>   |             | <b>6,016,254</b>       | 6,273,191              |
| Adjustments to reconcile net income to net cash from operating activities: |             |                        |                        |
| (Accretion of discounts) on non-trading investments, net                   |             | <b>(170,050)</b>       | (150,313)              |
| Amortization of discount on debt securities issued                         |             | <b>709</b>             | 693                    |
| Loss/(gains) on non-trading investments, net                               |             | <b>14,974</b>          | (632,671)              |
| (Gains) on disposal of property and equipment, net                         | 27          | <b>(1,091)</b>         | (124)                  |
| (Gains) on disposal of other real estate, net                              | 27          | <b>(19,373)</b>        | (17,603)               |
| Depreciation   | 10          | <b>186,495</b>         | 164,627                |
| Provision for impairment of property and equipment                         | 10          | <b>5,578</b>           | -                      |
| Provision expense for credit losses, net                                   | 7           | <b>661,423</b>         | 554,493                |
| Bank's share in associate's losses   | 27          | <b>8,888</b>           | 19,618                 |
| Provision for impairment for other financial assets                        | 5&6         | <b>269,283</b>         | 378                    |
| (Reversal of) unrealized revaluation losses of other real estate           |             | <b>(19,548)</b>        | (2,395)                |
|  |             | <b>6,953,542</b>       | 6,209,894              |
| <b>Net (increase)/decrease in operating assets:</b>                        |             |                        |                        |
| Statutory deposits with SAMA   | 4           | <b>(2,907,788)</b>     | (465,291)              |
| Due from banks and other financial institutions maturing after ninety days |             | <b>(198,308)</b>       | 265,166                |
| Held for trading investments   |             | <b>(253,365)</b>       | (47,276)               |
| Held as fair value through income statement (FVIS) investments             |             | <b>65,190</b>          | (744,946)              |
| Loans and advances   |             | <b>(11,270,965)</b>    | (2,462,593)            |
| Other real estate  |             | <b>128,884</b>         | 72,896                 |
| Other assets   |             | <b>(1,056,778)</b>     | (90,065)               |
| <b>Net increase/(decrease) in operating liabilities:</b>                   |             |                        |                        |
| Due to banks and other financial institutions                              |             | <b>21,579,813</b>      | (3,945,636)            |
| Customers' deposits  |             | <b>25,326,114</b>      | 12,540,760             |
| Other liabilities  |             | <b>348,317</b>         | (1,264,969)            |
| <b>Net cash from operating activities</b>                                  |             | <b>38,714,656</b>      | 10,067,940             |
| <b>INVESTING ACTIVITIES</b>  |             |                        |                        |
| Proceeds from sale and maturities of non-trading / non-FVIS investments    |             | <b>18,316,159</b>      | 10,260,640             |
| Purchase of non-trading / non-FVIS investments                             |             | <b>(45,140,562)</b>    | (16,251,944)           |
| Purchase of property and equipment   | 10          | <b>(398,612)</b>       | (239,401)              |
| Proceeds from disposal of property and equipment                           |             | <b>18,184</b>          | 31,008                 |
| Investment in associate  |             | <b>(30,000)</b>        | -                      |
| <b>Net cash (used in) investing activities</b>                             |             | <b>(27,234,831)</b>    | (6,199,697)            |
| <b>FINANCING ACTIVITIES</b>  |             |                        |                        |
| Net movement in minority interest  |             | <b>78,560</b>          | -                      |
| Dividends paid   |             | <b>(1,050,000)</b>     | (1,120,000)            |
| <b>Net cash (used in) financing activities</b>                             |             | <b>(971,440)</b>       | (1,120,000)            |
| Net increase in cash and cash equivalents                                  |             | <b>10,508,385</b>      | 2,748,243              |
| Cash and cash equivalents at the beginning of the year                     |             | <b>10,830,812</b>      | 8,082,569              |
| Cash and cash equivalents at the end of the year                           | 30          | <b>21,339,197</b>      | 10,830,812             |
| Special commission received during the year                                |             | <b>10,089,529</b>      | 8,798,070              |
| Special commission paid during the year                                    |             | <b>3,859,315</b>       | 3,195,270              |
| <b>Supplemental non-cash information</b>                                   |             |                        |                        |
| Net change in fair value and transfer to consolidated statement of income  |             | <b>711,223</b>         | <b>(2,566,756)</b>     |

The accompanying notes 1 to 41 form an integral part of these consolidated financial statements.



# The National Commercial Bank

## (A Saudi Joint Stock Company)

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 31 DECEMBER 2007

#### 1. GENERAL

The National Commercial Bank (the Bank) is a Saudi Joint Stock Company formed pursuant to Cabinet Resolution No. 186 on 22 Dhul Qida 1417H (30 March 1997) and Royal Decree No. M/19 on 23 Dhul Qida 1417H (31 March 1997), approving the Bank's conversion from a General Partnership to a Saudi Joint Stock Company.

The Bank commenced business as a partnership under registration certificate authenticated by a Royal Decree on 28 Rajab 1369H (15 May 1950) and registered under commercial registration No. 4030001588 issued on 27 Dhul Hijjah 1376H (24 July 1957). The Bank initiated business in the name of "The National Commercial Bank" under Royal Decree No. 3737 on 20 Rabi Thani 1373H (26 December 1953). The date of 1 July 1997 was determined to be the effective date of the Bank's conversion from a General Partnership to a Saudi Joint Stock Company.

The Bank operates through its 264 branches (2006: 260 branches) in the Kingdom of Saudi Arabia and two overseas branches (Lebanon and Bahrain). The Bank's Head Office is located at the following address:

The National Commercial Bank  
Head Office  
King Abdul Aziz street  
P.O. Box 3555  
Jeddah 21481, Saudi Arabia  
<http://www.alahli.com>

The objective of the Bank is to provide a full range of banking services. The Bank also provides non-interest based banking products in compliance with *Shariah* rules, which are approved and supervised by an independent *Shariah* Board established by the Bank.

The Bank has a 60% (2006: 60%) ownership interest, the Commercial Real Estates Markets Company, which is a Limited Liability Company registered in the Kingdom of Saudi Arabia under commercial registration No. 4030073863, issued on 5 Rabi Thani 1411H (24 October 1990), and is engaged in owning, maintaining and managing the Jamjoom Center in Jeddah (see notes 3a and 8).

In April 2007, the Bank has formed a new capital market company, namely, NCB Capital Company, a Saudi Joint Stock Company formed in accordance with Capital Market Authority's Resolution No. 2-83-2005 dated 21 Jumad Awal 1426H (28 June 2005), and registered in the Kingdom of Saudi Arabia under commercial registration No. 1010231474 dated 29 Rabi Awal 1428H (17 April 2007). The Bank has 90% direct ownership interest in its subsidiary, NCB Capital Company, and an indirect ownership of 4% (the indirect ownership is held via an intermediary Trust for future grant to the subsidiary's employees). The activities of Investment Services Division, Brokerage Division, Investment Banking Division and Capital Market Division (Bahrain) of the Bank, as from the date of incorporation of the new capital market company, have been taken over by NCB Capital Company.

#### 2. BASIS OF PREPARATION

##### a) Statement of compliance

The consolidated financial statements are prepared in accordance with the accounting standards for financial institutions promulgated by the Saudi Arabian Monetary Agency (SAMA), and International Financial Reporting Standards (IFRS). The Bank also prepares its consolidated financial statements to comply with the Banking Control Law and the Regulations for Companies in the Kingdom of Saudi Arabia.

##### b) Basis of measurement

The consolidated financial statements are prepared under the historical cost convention except for the measurement at fair value of derivatives, financial assets held for trading, held at Fair Value through Income Statement (FVIS) and held as available for sale. In addition, assets or liabilities that are hedged in a fair value hedging relationship are carried at fair value to the extent of the risk being hedged.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**2. BASIS OF PREPARATION (continued)**

**b) Basis of measurement (continued)**

The Bank has adopted IFRS 7, Financial Instruments: disclosures, amendments to IAS 1, Presentation of Financial Statements – Capital Disclosures and International Financial Reporting Interpretations Committee, (IFRIC) 10 – Interim Financial Reporting and Impairment effective January 1, 2007 with retrospective effect. IFRS 7 introduces new disclosures of qualitative and quantitative information about exposure to risks arising from financial instruments, including specified minimum disclosures about credit risk, liquidity risk and market risk, including sensitivity analysis to market risk. It replaces IAS 30, Disclosures in the Financial Statements of Banks and Similar Financial Institutions, and disclosure requirements in IAS 32, Financial Instruments: Disclosure and Presentation. The amendment to IAS 1 introduces disclosures about the level of capital and how the Bank manages capital. IFRIC 10 requires that the Bank shall not reverse any impairment losses recognized in a previous interim period in respect of an investment in an equity instrument or a financial asset carried at cost because the fair value cannot be reliably measured.

**c) Functional and presentation currency**

These consolidated financial statements are presented in Saudi Riyals (SR) which is the Bank's functional currency. Consolidated financial information, presented in Saudi Riyals, have been rounded off to the nearest thousand.

**d) Basis of consolidation**

The consolidated financial statements comprise the financial statements of "The National Commercial Bank" and its subsidiary, NCB Capital Company. The financial statements of the subsidiary are prepared for the same reporting year as that of the Bank, using consistent accounting policies.

Subsidiaries are all entities over which the Bank has the power to govern the financial and operating policies, so as to obtain benefits from its activities, generally accompanying an ownership interest of more than one half of the voting rights. Subsidiaries are consolidated from the date on which control is transferred to the Bank and cease to be consolidated from the date on which the control is transferred from the Bank. The results of subsidiaries acquired or disposed of during the year, if any, are included in the consolidated statement of income from the date of the acquisition or up to the date of disposal, as appropriate.

Minority interests represent the portion of net income and net assets not owned, directly or indirectly, by the Bank in its subsidiary and are presented separately in the consolidated statement of income and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

Inter-company transactions and balances have been eliminated upon consolidation.

**e) Critical accounting judgments and estimates**

The preparation of consolidated financial statements in conformity with IFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. Such estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including obtaining professional advice and expectations of future events that are believed to be reasonable under the circumstances.

Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**2. BASIS OF PREPARATION (continued)**

**e) Critical accounting judgments and estimates (continued)**

**(i) Impairment losses on loans and advances**

The Bank reviews its non-performing loans and advances at each reporting date to assess whether a specific provision for credit losses should be recorded in the consolidated statement of income. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of provision required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the specific provision.

The Bank reviews its loan portfolios to assess an additional portfolio provision on a periodic basis. In determining whether an impairment loss should be recorded, the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when estimating its cash flows. The methodology and assumptions used for estimating both the amount and the timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

**(ii) Fair value of financial instruments that are not quoted in an active market**

The fair values of financial instruments that are not quoted in active markets are determined by using valuation techniques. Where valuation techniques (for example, models) are used to determine fair values, they are validated and periodically reviewed by qualified personnel independent of those that created the model. To the extent practical, models use only observable data; however areas such as credit risk (both own and counterparty), volatilities and correlations require management to make estimates. Changes in assumptions about these factors could affect reported fair value of financial instruments.

**(iii) Impairment of available for sale equity investments**

The Bank exercises judgment to consider impairment on the available for sale equity investments. This includes determination of a significant or prolonged decline in the fair value below its cost. The determination of what is 'significant' or 'prolonged' requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, the Bank considers impairment to be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

Due to current volatility in the market, 25% or more is used as a reasonable measure for significant decline below its cost, irrespective of the duration of the decline, and is recognized in the consolidated statement of income as provision for impairment for other financial assets. Prolonged decline represents decline below cost that persists for 1 year or longer irrespective of the amount and is, thus, recognized in the consolidated statement of income as provision for impairment for other financial assets (see note 6a iii).

**(iv) Classification of held to maturity investments**

The Bank follows the guidance of IAS 39 on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity as held to maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies adopted in the preparation of these financial statements are consistent with those used in the previous year.

The significant accounting policies adopted in the preparation of these financial statements are set out below:

**a) Investment in associate and subsidiary**

Associates are enterprises over which the Bank exercises significant influence. Investments in associates are initially recorded at cost and subsequently accounted for under the equity method of accounting and are carried in the balance sheet at the lower of the equity-accounted or the recoverable amount.

A subsidiary is an entity over which the Bank exerts control (see note 2d). Where the Bank does not have effective control but has significant influence, such investment is then regarded as an associate and accounted for under the equity accounting method.

Equity-accounted value represents the cost plus post-acquisition changes in the Bank's share of net assets of the associate (share of the results, reserves and accumulated gains/losses based on latest available financial statements).

**b) Settlement date accounting**

All regular way purchases and sales of financial assets are recognized and derecognized on the settlement date, i.e. the date on which the asset is delivered to the counterparty. When settlement date accounting is applied, the Bank accounts for any change in fair value between the trade date and the settlement date in the same way as it accounts for the acquired asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

**c) Derivative financial instruments and hedging**

Derivative financial instruments including foreign exchange contracts, special commission rate futures, forward rate agreements, currency and special commission rate swaps, swaptions, currency and special commission rate options (both written and purchased) are measured at fair value. All derivatives are carried at their fair value as other assets where the fair value is positive and as other liabilities where the fair value is negative. Fair values are obtained by reference to quoted market prices, discounted cash flow models and pricing models as appropriate.

Any changes in the fair value of derivatives that are held for trading purposes are taken directly to the consolidated statement of income for the year and are disclosed in trading income. Derivatives held for trading also include those derivatives, which do not qualify for hedge accounting described below.

For the purpose of hedge accounting, hedges are classified into two categories:

- (a) Fair value hedges which hedge the exposure to changes in the fair value of a recognized asset or liability, or an unrecognized firm commitment or an identified portion of such an asset, liability or firm commitment, that is attributable to a particular risk and could affect the reported net gain or loss; and
- (b) Cash flow hedges which hedge exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or to a highly probable forecasted transaction that will affect the reported net gain or loss.

In order to qualify for hedge accounting, the hedge should be expected to be highly effective, i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item, and should be reliably measurable. At inception of the hedge, the risk management objective and strategy is documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Bank will assess the effectiveness of the hedging relationship. Subsequently, the hedge is required to be assessed and determined to be an effective hedge on an ongoing basis.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**c) Derivative financial instruments and hedging (continued)**

In relation to fair value hedges, which meet the criteria for hedge accounting, any gain or loss from remeasuring the hedging instruments to fair value is recognized immediately in the consolidated statement of income. Any gain or loss on the hedged item attributable to fair value changes relating to the risks being hedged is adjusted against the carrying amount of the hedged item and recognized in the consolidated statement of income. Where the fair value hedge of a special commission bearing financial instrument ceases to meet the criteria for hedge accounting, the adjustment in the carrying value is amortized to the consolidated statement of income over the remaining life of the instrument.

In relation to cash flow hedges which meet the criteria for hedge accounting, the portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognized initially in other reserves under shareholders' equity and the ineffective portion, if any, is recognized in the consolidated statement of income. For cash flow hedges affecting future transactions, the gains or losses recognized in other reserves, are transferred to the consolidated statement of income in the same period in which the hedged transaction affects the consolidated statement of income.

Hedge accounting is discontinued when the hedging instrument is expired or sold, terminated or exercised, or no longer qualifies for hedge accounting, or the forecast transaction is no longer expected to occur or the Bank revokes the designation. At that point of time, any cumulative gain or loss on the cash flow hedging instrument that was recognized in other reserves is retained in shareholders' equity until the forecasted transaction occurs. Where the hedged forecasted transaction is no longer expected to occur, the net cumulative gain or loss recognized in other reserves is transferred to the consolidated statement of income for the period.

**d) Foreign currencies**

Transactions in foreign currencies are translated into Saudi Riyals at exchange rates prevailing at transaction dates. Monetary assets and liabilities at the year-end, denominated in foreign currencies, are translated into Saudi Riyals at the exchange rates prevailing at the balance sheet date. Foreign exchange gains or losses on translation of assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of income.

**e) Offsetting**

Financial assets and liabilities are offset and reported net in the consolidated balance sheet when there is a legally enforceable right to set off the recognized amounts and when the Bank intends to settle on a net basis, or to realize the asset and settle the liability simultaneously.

**f) Revenue recognition** Sure sounds like interest

Special commission income and expense for all special commission-bearing financial instruments, except for those classified as held for trading or designated at fair value through income statement (FVIS), including fees which are considered an integral part of the effective yield of a financial instrument, are recognized in the consolidated statement of income on the effective yield basis including premiums amortized and discounts accreted during the year.

The carrying amount of the financial asset or financial liability is adjusted if the Bank revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective special commission rate and the change in carrying amount is recorded as special commission income or expense.

The calculation of the effective special commission rate includes all fees paid or received, transaction costs and discounts or premiums that are an integral part of the effective special commission rate. Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of financial asset or liability.

When the bank enters into a special commission rate swap to change special commission from fixed to floating (or vice versa), the amount of special commission income or expense is adjusted by the net special commission on the swap.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**f) Revenue recognition (continued)**

Special commission income continues to be recognized on impaired loans using the original effective special commission rate applied to the new carrying amount, to discount future cash flows to their net present value.

Foreign exchange income from banking services are recognized when earned. Dividend income is recognized when declared.

Fees and commissions are recognized on an accrual basis when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred and recognized as an adjustment to the effective yield on the loan, if material. Portfolio and other management advisory and service fees are recognized based on the applicable service contracts, usually on a time-proportionate basis. Fees received on other services that are provided over an extended period of time, are recognized rateably over the period when the service is being provided, if material.

**g) Sale and repurchase agreements**

Assets sold with a simultaneous commitment to repurchase at a specified future date (repos) continue to be recognized in the balance sheet and are measured in accordance with related accounting policies for investments held for trading, available for sale, held to maturity and other investments held at amortized cost. The counterparty liability for amounts received under these agreements is included in due to banks and other financial institutions or customers' deposits, as appropriate. The difference between sale and repurchase price is treated as special commission expense which is accrued over the life of the repo agreement using the effective special commission rate.

Assets purchased with a corresponding commitment to resell at a specified future date (reverse repo) are not recognized in the balance sheet, as the bank does not obtain control over the assets. Amounts paid under these agreements are included in cash and balances with SAMA, due from banks and other financial institutions or loans and advances, as appropriate. The difference between purchase and resale price is treated as special commission income which is accrued over the life of the reverse repo agreement using the effective special commission rate.

**h) Investments**

All investment securities are financial assets which are initially recognized at cost, being the fair value of the consideration given, including acquisition charges associated with the investment at that date (acquisition date) except for those transaction charges related to investments held as FVIS or for trading, which are not added to the cost at initial recognition and are charged to the consolidated statement of income. Premiums are amortised and discounts are accreted using the effective yield method and are taken to special commission income.

For securities that are traded in organised financial markets, the fair value is determined by reference to exchange quoted market bid prices at the close of business on the consolidated balance sheet date.

For securities where there is no quoted market price, a reasonable estimate of the fair value is determined by reference to the current market value of another instrument which is substantially the same, or is based on the expected cash flows or the underlying net asset base of the security.

Following initial recognition, subsequent transfers between the various classes of investments are not ordinarily permissible.

The subsequent period-end accounting treatment for each class of investment are determined on the basis as set out in the following paragraphs:

**(i) Held for trading**

Investments classified as held for trading are acquired principally for the purpose of selling or repurchasing in short term.

Securities which are held for trading are subsequently measured at fair value and any gain or loss arising from a change in fair value is included in the consolidated statement of income in the period in which it arises and are disclosed as trading income.

Special commission income and dividend income received on financial assets held for trading are reflected as trading income in the consolidated statement of income.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**h) Investments (continued)**

(ii) Held at fair value through income statement (FVIS)

Investments can be designated as FVIS at inception except for equity instruments that do not have a quoted market price in an active market and whose fair values cannot be reliably measured. These include all hedge funds investments that are managed, by the Bank directly or indirectly, and whose performance is evaluated on a fair value basis. The Bank also classifies some compound debt instruments as Fair Value through Income Statement (FVIS). Under this option the Bank fair values the entire instrument instead of separating the embedded derivative from the host contract and carrying the host at amortized cost.

After initial recognition, investments at FVIS are measured at fair value and any change in the fair value is recognized in the consolidated statement of income for the period in which it arises and are disclosed as income from FVIS investments. Special commission income and dividend income received on financial assets held as FVIS are reflected as income from FVIS investments in the consolidated statement of income.

(iii) Available for sale

Investments which are classified as available for sale are subsequently measured at fair value. For available for sale investments where the fair value has not been hedged, any gain or loss arising from a change in their fair value is recognized directly in "other reserves" under shareholders' equity until the investments are derecognized or impaired. On derecognition, cumulative gains or losses previously recognized in shareholders' equity are included in the consolidated statement of income for the period and are disclosed as gains/(losses) on non-trading investments.

Available for sale investments, where fair value cannot be reliably measured, are carried at cost.

(iv) Held to maturity

Investments having fixed or determinable payments and fixed maturity that the Bank has the positive intention and ability to hold to maturity are classified as held to maturity. Held to maturity investments are subsequently measured at amortised cost, less provision for impairment in their value. Amortised cost is calculated by taking into account any discount or premium on acquisition using effective yield method. Any gain or loss on such investments is recognized in the consolidated statement of income when the investment is derecognized or impaired.

Investments classified as held to maturity cannot ordinarily be sold or reclassified without impacting the Bank's ability to use this classification and cannot be designated as a hedged item with respect to special commission rate or prepayment risk, reflecting the intention to hold them to maturity.

(v) Other investments held at amortised cost

Investments having fixed or determinable payments that are not quoted in an active market are classified as other investments held at amortised cost. Such investments whose fair values have not been hedged are stated at amortised cost, less provision for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition using effective yield method. Any gain or loss is recognized in the consolidated statement of income when the investment is derecognized and are disclosed as gains/(losses) on non-trading investments.

**i) Loans and advances**

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Loans and advances are initially measured at cost, being the fair value of the consideration given.

Following the initial recognition, loans and advances for which fair value has not been hedged are stated at cost less any amount written off and provisions for impairment.

For presentation purposes, provision for credit losses is deducted from loans and advances.



**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**j) Due from banks and other financial institutions**

Due from banks and other financial institutions are financial assets which are mainly money market placements with fixed or determinable payments and fixed maturities that are not quoted in an active market. Money market placements are not entered into with the intention of immediate or short-term resale. Due from banks and other financial institutions are initially measured at cost, being the fair value of the consideration given.

Following the initial recognition, due from banks and other financial institutions are stated at cost less any amount written-off and provisions for impairment, if any.

**k) Impairment of financial assets**

An assessment is made at each balance sheet date to determine whether there is objective evidence that a financial asset or a group of financial assets may be impaired. If such evidence exists, the estimated recoverable amount of that asset is determined and any impairment loss, is recognized for changes in its carrying amount as follows:

**i) Impairment of financial assets held at amortized cost**

A financial asset is classified as impaired when there is an objective evidence of credit-related impairment as a result of one or more loss event(s) that occurred after the initial recognition of the asset and those loss events have an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

A specific provision for credit losses, due to impairment of a loan or any other financial asset held at amortized cost, is established if there is objective evidence that the Bank will not be able to collect all amounts due. The amount of the specific provision is the difference between the carrying amount and the estimated recoverable amount. The estimated recoverable amount is the present value of expected cash flows, including amounts estimated to be recoverable from guarantees and collateral, discounted based on the original effective special commission rate.

In addition to a specific provision for credit losses, an additional portfolio provision for collective impairment is made on a portfolio basis for credit losses where there is an objective evidence that unidentified losses exist at the reporting date. These are based on any deterioration in the risk rating (i.e. downward migration of risk ratings) of the financial assets since it was originally granted. This provision is estimated based on various factors including credit ratings allocated to a borrower or group of borrowers, the current economic conditions, the experience the Bank has had in dealing with a borrower or group of borrowers and available historical default information.

The carrying amount of the asset is adjusted through the use of a provision for impairment account and the amount of the adjustment is included in the consolidated statement of income.

**ii) Impairment of financial assets held at fair value**

Where a loss has been recognized directly under shareholders' equity, the cumulative net loss recognized in shareholders' equity is transferred to the consolidated statement of income when the asset is considered to be impaired.

For equity investments held as available for sale, a significant or prolonged decline in fair value below its cost represents objective evidence of impairment (also see note 2eiii). Unlike debt securities, the previously recognized impairment loss of equity investments cannot be reversed through the consolidated statement of income as long as the asset continues to be recognized, that is, any increase in fair value, after impairment has been recorded, can only be recognized in equity.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**k) Impairment of financial assets (continued)**

The Bank writes off its financial assets when the respective business units together with Risk Management determine that the financial assets are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer's financial position such that the borrower/issuer can no longer pay the obligations, or that proceeds from collateral will not be sufficient to pay back the entire exposure. The financial assets are, then, written off only in circumstances where effectively all possible means of recovery have been exhausted. For consumer loans, write off decisions are generally based on a product specific past due status. When a financial asset is uncollectible, it is written off against the related provision for impairment, if any, and any amounts in excess of available provision are directly charged to consolidated statement of income.

Once a financial asset has been written down to its estimated recoverable amount, special commission income is thereafter recognised based on the rate of special commission that was used to discount the future cash flows for the purpose of measuring the recoverable amount.

Loans whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. Restructuring policies and practices are based on indicators or criteria which indicate that payment will most likely continue. The loans continue to be subject to an individual or collective impairment assessment.

If, in a subsequent period, the amount of the impairment loss on investments other than available for sale equity investments decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the issuer's credit rating), the previously recognized impairment loss is reversed by adjusting the provision account. The amount of the reversal is recognized in the consolidated statement of income as provision for impairment for other financial assets.

**l) Other real estate**

The Bank, in the ordinary course of business, acquires certain real estate against settlement of due loans and advances. Such real estate are considered as assets held for sale and are initially stated at the lower of net realizable value of due loans and advances or the current fair value of such related assets, less any costs to sell (if material).

Subsequent to the initial recognition, such real estate are revalued on a periodic basis and adjusted for any subsequent provision for unrealized revaluation losses. Previously recognized unrealised revaluation losses of other real estates can be reversed through the consolidated statement of income on an individual basis upon subsequent increase in fair value. Any unrealised losses on revaluation (or reversal), realized losses or gains on disposal and net rental income are recognised in the consolidated statement of income.

**m) Property and equipment**

Property and equipment are stated at cost and presented net of accumulated depreciation.

Freehold land is not depreciated. The cost of other property and equipment is depreciated using the straight-line method over the estimated useful lives of the assets as follows:

|                                   |  |
|-----------------------------------|--|
| Buildings                         | 40 years   |
| Leasehold improvements            | Over the lease period or 5 years, whichever is shorter |
| Furniture, equipment and vehicles | 4-10 years   |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the consolidated statement of income and are disclosed as other non-operating income (expenses).

All assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

n) **Financial liabilities**

All money market deposits, customers' deposits and debt securities issued are initially recognized at cost, net of transaction charges, being the fair value of the consideration received. Subsequently, all commission bearing financial liabilities, other than those held for trading and as FVIS or where fair values have been hedged, if any, are measured at cost or amortized cost, whichever is applicable.

Amortized cost is calculated by taking into account any discount or premium. Premiums are amortized and discounts are accreted on an effective yield basis to maturity and taken to special commission expense.

o) **Provisions**

Provisions, other than impairment or credit loss provisions, are recognized when a reliable estimate can be made by the Bank for a present legal or constructive obligation as a result of past events and it is more likely than not that an outflow of resources will be required to settle the obligation.

The specific and portfolio provisions for letters of credit, guarantees and acceptances are included and presented under other liabilities.

p) **Accounting for leases**

i) Where the Bank is the lessee

All leases entered into by the Bank are operating leases. Payments made under operating leases are charged to the consolidated statement of income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which termination takes place.

ii) Where the Bank is the lessor

When assets are sold under a finance lease, including assets under a lease arrangement in compliance with *Shariah* rules (*Ijara*), the present value of the lease payments is recognised as a receivable and disclosed under "Loans and advances". The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease using the net investment method, which reflects a constant periodic rate of return and is disclosed as special commission income.

q) **Zakat**

Zakat is the liability of the shareholders. Zakat is computed on the net adjusted income using the basis defined under the Saudi zakat regulations. Zakat is paid by the Bank on their behalf and is not charged to the consolidated statement of income but is deducted from the gross dividend paid to the shareholders or charged to retained earnings as an appropriation of net income if no dividend has been distributed.

r) **Cash and cash equivalents**

For the purpose of the statement of cash flows, "cash and cash equivalents" are defined as those amounts included in cash, balances with SAMA, excluding statutory deposits, and due from banks and other financial institutions maturing within ninety days.

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**s) Derecognition of financial instruments**

A financial asset (or a part of a financial asset, or a part of a group of similar financial assets) is derecognized, when the contractual rights to the cash flows from the financial asset expires.

In instances where the bank is assessed to have transferred a financial asset, the asset is derecognized if the Bank has transferred substantially all the risks and rewards of ownership. Where the Bank has neither transferred nor retained substantially all the risks and rewards of ownership, the financial asset is derecognized only if the Bank has not retained control of the financial asset. The Bank recognises separately as assets or liabilities any rights and obligations created or retained in the process.

A financial liability (or a part of a financial liability) can only be derecognized when it is extinguished, that is, when the obligation specified in the contract is either discharged, cancelled or expires.

**t) Investment management services**

The financial statements of investment management mutual funds and private portfolios are not included in the consolidated financial statements of the Bank. Transactions with the funds are disclosed under related party transactions; the Bank's share of these funds is included in the held for trading investments.

Assets held in trust or in a fiduciary capacity are not treated as assets of the Bank and its subsidiary and, accordingly, are not included in the consolidated financial statements of the Bank.

**u) Financing and investment products in compliance with *Shariah* rules**

In addition to the conventional banking products, the Bank offers certain non-interest based financing products to its customers and the Bank also invests in *Musharaka* investment, in compliance with *Shariah* rules, which are approved and supervised by the *Shariah* Board.

The financing and investment banking products, in compliance with *Shariah* rules, are accounted for using IFRS in conformity with the accounting policies described in these consolidated financial statements and the related balances are included in loans and advances or investments.

**v) Deposit products in compliance with *Shariah* rules**

The Bank offers deposit taking products to its customers, in compliance with *Shariah* rules, which are approved and supervised by the *Shariah* Board.

The deposit taking products, in compliance with *Shariah* rules, are accounted for using IFRS in conformity with the accounting policies described in these consolidated financial statements and the related balances are included in customers' deposits.

**The National Commercial Bank**  
(A Saudi Joint Stock Company)

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
**31 DECEMBER 2007**

**4. CASH AND BALANCES WITH SAMA**

|                     | <b>2007</b>              | 2006             |
|---------------------|--------------------------|------------------|
|                     | <b><u>SR '000</u></b>    | <u>SR '000</u>   |
| Cash in hand        | 1,747,329                | 2,217,803        |
| Balances with SAMA: |                          |                  |
| Statutory deposit   | 7,590,360                | 4,682,572        |
| Current accounts    | 857                      | 383              |
| Reverse repos       | 12,665,592               | 915,804          |
| <b>Total</b>        | <b><u>22,004,138</u></b> | <u>7,816,562</u> |

In accordance with article (7) of the Banking Control Law and regulations issued by Saudi Arabian Monetary Agency (SAMA), the Bank is required to maintain a statutory deposit with SAMA at stipulated percentages of its demand, savings, time and other deposits calculated at the end of each Gregorian month (see note 34).

**5. DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS**

|   | <b>2007</b>             | 2006             |
|---|-------------------------|------------------|
|   | <b><u>SR '000</u></b>   | <u>SR '000</u>   |
| Current accounts  | 3,426,251               | 1,173,231        |
| Money market placements                                     | 3,702,088               | 6,526,226        |
| <b>Total</b>  | <b>7,128,339</b>        | 7,699,457        |
| Provision for impairment                                    | (2,920)                 | (943)            |
| <b>Due from banks and other financial institutions, net</b> | <b><u>7,125,419</u></b> | <u>7,698,514</u> |

Net charge for impairment provision for the year amounted to SR 2 million (2006: Nil).

**6. INVESTMENTS, NET**

**a) Investments are classified as follows:**

**i) Held for trading**

|              | <b>Domestic</b>       |                | <b>International</b>  |                | <b>Total</b>          |                |
|--------------|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|
|              | <b>2007</b>           | 2006           | <b>2007</b>           | 2006           | <b>2007</b>           | 2006           |
|              | <b><u>SR '000</u></b> | <u>SR '000</u> | <b><u>SR '000</u></b> | <u>SR '000</u> | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Mutual funds | 981,637               | 728,274        | -                     | -              | 981,637               | 728,274        |

**ii) Held as FVIS**

|                           | <b>Domestic</b>       |                | <b>International</b>  |                | <b>Total</b>          |                |
|---------------------------|-----------------------|----------------|-----------------------|----------------|-----------------------|----------------|
|                           | <b>2007</b>           | 2006           | <b>2007</b>           | 2006           | <b>2007</b>           | 2006           |
|                           | <b><u>SR '000</u></b> | <u>SR '000</u> | <b><u>SR '000</u></b> | <u>SR '000</u> | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Hedge funds               | -                     | -              | 7,428,639             | 7,490,884      | 7,428,639             | 7,490,884      |
| Compound debt instruments | -                     | -              | 72,506                | 75,450         | 72,506                | 75,450         |
| <b>Held as FVIS</b>       | <b>-</b>              | <b>-</b>       | <b>7,501,145</b>      | 7,566,334      | <b>7,501,145</b>      | 7,566,334      |

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**6. INVESTMENTS, NET (continued)**

**iii) Available for sale**

|                                      | Domestic         |                  | International     |                   | Total             |                   |
|--------------------------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
|                                      | 2007<br>SR '000  | 2006<br>SR '000  | 2007<br>SR '000   | 2006<br>SR '000   | 2007<br>SR '000   | 2006<br>SR '000   |
| Fixed rate securities                | -                | -                | 14,673,305        | 5,457,465         | 14,673,305        | 5,457,465         |
| Floating rate notes                  | 308,097          | 119,970          | 9,075,423         | 3,241,332         | 9,383,520         | 3,361,302         |
| Mutual funds                         | -                | -                | 930               | 27,896            | 930               | 27,896            |
| Private equity funds                 | -                | -                | 719,651           | 295,339           | 719,651           | 295,339           |
| Structured credit                    | -                | -                | 1,788,012         | 1,430,711         | 1,788,012         | 1,430,711         |
| Equities (see note below)            | 3,290,706        | 2,767,144        | 41,275            | 34,021            | 3,331,981         | 2,801,165         |
| Musharaka                            | 203,107          | 203,107          | -                 | -                 | 203,107           | 203,107           |
| <b>Available for sale, gross</b>     | <b>3,801,910</b> | <b>3,090,221</b> | <b>26,298,596</b> | <b>10,486,764</b> | <b>30,100,506</b> | <b>13,576,985</b> |
| Accumulated provision for impairment | (53,814)         | (53,862)         | (285,563)         | (30,110)          | (339,377)         | (83,972)          |
| <b>Available for sale, net</b>       | <b>3,748,096</b> | <b>3,036,359</b> | <b>26,013,033</b> | <b>10,456,654</b> | <b>29,761,129</b> | <b>13,493,013</b> |

During the year, the fair value of available for sale equity investments remained far above cost and thus there was no significant or prolonged decline in the fair value of these investments (see note 2eiii).

**iv) Held to maturity**

|                                      | Domestic        |                 | International    |                 | Total            |                 |
|--------------------------------------|-----------------|-----------------|------------------|-----------------|------------------|-----------------|
|                                      | 2007<br>SR '000 | 2006<br>SR '000 | 2007<br>SR '000  | 2006<br>SR '000 | 2007<br>SR '000  | 2006<br>SR '000 |
| Fixed rate securities                | -               | -               | 3,159,508        | 64,550          | 3,159,508        | 64,550          |
| Floating rate notes                  | -               | -               | 139,636          | 271,562         | 139,636          | 271,562         |
| <b>Held to maturity, gross</b>       | <b>-</b>        | <b>-</b>        | <b>3,299,144</b> | <b>336,112</b>  | <b>3,299,144</b> | <b>336,112</b>  |
| Accumulated provision for impairment | -               | -               | (2)              | (32)            | (2)              | (32)            |
| <b>Held to maturity, net</b>         | <b>-</b>        | <b>-</b>        | <b>3,299,142</b> | <b>336,080</b>  | <b>3,299,142</b> | <b>336,080</b>  |



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**6. INVESTMENTS, NET (continued)**

**v) Other investments held at amortized cost**

|  | Domestic          |                   | International     |                   | Total             |                   |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | 2007<br>SR '000   | 2006<br>SR '000   | 2007<br>SR '000   | 2006<br>SR '000   | 2007<br>SR '000   | 2006<br>SR '000   |
| Fixed rate securities                                  | 41,064,686        | 32,733,350        | 1,431,800         | 64,728            | 42,496,486        | 32,798,078        |
| Floating rate notes                                    | 1,530,998         | 1,082,512         | 45,786            | 2,007,173         | 1,576,784         | 3,089,685         |
| Musharaka  | 16,666            | -                 | -                 | -                 | 16,666            | -                 |
| <b>Other investments held at amortized cost, gross</b> | <b>42,612,350</b> | <b>33,815,862</b> | <b>1,477,586</b>  | <b>2,071,901</b>  | <b>44,089,936</b> | <b>35,887,763</b> |
| Accumulated provision for impairment                   | -                 | -                 | (29,095)          | (17,164)          | (29,095)          | (17,164)          |
| <b>Other investments held at amortized cost, net</b>   | <b>42,612,350</b> | <b>33,815,862</b> | <b>1,448,491</b>  | <b>2,054,737</b>  | <b>44,060,841</b> | <b>35,870,599</b> |
| <b>Investments, net</b>                                | <b>47,342,083</b> | <b>37,580,495</b> | <b>38,261,811</b> | <b>20,413,805</b> | <b>85,603,894</b> | <b>57,994,300</b> |

**b) The analysis of the composition of investments is as follows:**

|                                      | 2007<br>SR '000   |                   |                   | 2006<br>SR '000   |                   |                   |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|                                      | Quoted            | Unquoted          | Total             | Quoted            | Unquoted          | Total             |
| Fixed rate securities                | 19,945,134        | 40,384,165        | 60,329,299        | 5,141,433         | 33,178,660        | 38,320,093        |
| Floating rate notes                  | 5,694,436         | 5,405,504         | 11,099,940        | 2,160,874         | 4,561,675         | 6,722,549         |
| Hedge funds                          | -                 | 7,428,639         | 7,428,639         | -                 | 7,490,884         | 7,490,884         |
| Mutual funds                         | -                 | 982,567           | 982,567           | -                 | 756,170           | 756,170           |
| Private equity funds                 | -                 | 719,651           | 719,651           | -                 | 295,339           | 295,339           |
| Structured credit                    | -                 | 1,788,012         | 1,788,012         | -                 | 1,430,711         | 1,430,711         |
| Equities                             | 3,262,041         | 69,940            | 3,331,981         | 2,731,227         | 69,938            | 2,801,165         |
| Compound debt instruments            | -                 | 72,506            | 72,506            | -                 | 75,450            | 75,450            |
| Musharaka                            | -                 | 219,773           | 219,773           | -                 | 203,107           | 203,107           |
| <b>Investments, gross</b>            | <b>28,901,611</b> | <b>57,070,757</b> | <b>85,972,368</b> | <b>10,033,534</b> | <b>48,061,934</b> | <b>58,095,468</b> |
| Accumulated provision for impairment | -                 | (368,474)         | (368,474)         | -                 | (101,168)         | (101,168)         |
| <b>Investments, net</b>              | <b>28,901,611</b> | <b>56,702,283</b> | <b>85,603,894</b> | <b>10,033,534</b> | <b>47,960,766</b> | <b>57,994,300</b> |

The above unquoted fixed rate securities and floating rate notes mainly comprise Saudi Government Development Bonds.

Fixed and floating rate securities include sovereign, corporate and bank bonds, Collateralized Debt Obligations (CDOs) and Collateralized Loans Obligations (CLOs).

Structured credit includes junior notes of Collateralized Debt Obligations and Collateralized Loans Obligations and Structured Investment Vehicles (SIVs).

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**6. INVESTMENTS, NET (continued)**

c) The analyses of unrealized revaluation gains/losses and fair values of held to maturity investments and other investments held at amortized cost are as follows:

i) Held to maturity

|   | 2007<br>SR '000   |                             |                             | 2006<br>SR '000  |                   |                             |                             |                |
|---|-------------------|-----------------------------|-----------------------------|------------------|-------------------|-----------------------------|-----------------------------|----------------|
|   | Carrying<br>value | Gross<br>unrealized<br>gain | Gross<br>unrealized<br>loss | Fair<br>value    | Carrying<br>value | Gross<br>unrealized<br>gain | Gross<br>unrealized<br>loss | Fair<br>value  |
| Fixed rate securities                   | 3,159,508         | 63,891                      | -                           | 3,223,399        | 64,550            | 5,296                       | -                           | 69,846         |
| Floating rate notes                     | 139,636           | -                           | (1,174)                     | 138,462          | 271,562           | 1,066                       | (218)                       | 272,410        |
| Held to maturity,<br>gross              | 3,299,144         | 63,891                      | (1,174)                     | 3,361,861        | 336,112           | 6,362                       | (218)                       | 342,256        |
| Accumulated provision<br>for impairment | (2)               | -                           | -                           | (2)              | (32)              | -                           | -                           | (32)           |
| <b>Total</b>                            | <b>3,299,142</b>  | <b>63,891</b>               | <b>(1,174)</b>              | <b>3,361,859</b> | <b>336,080</b>    | <b>6,362</b>                | <b>(218)</b>                | <b>342,224</b> |

ii) Other investments held at amortized cost

|   | 2007<br>SR '000   |                             |                             | 2006<br>SR '000   |                   |                             |                             |                   |
|---|-------------------|-----------------------------|-----------------------------|-------------------|-------------------|-----------------------------|-----------------------------|-------------------|
|   | Carrying<br>value | Gross<br>unrealized<br>gain | Gross<br>unrealized<br>loss | Fair<br>value     | Carrying<br>value | Gross<br>unrealized<br>gain | Gross<br>unrealized<br>loss | Fair<br>value     |
| Fixed rate securities                                 | 42,496,486        | 583,685                     | (5,784)                     | 43,074,387        | 32,798,078        | 350,949                     | (338,902)                   | 32,810,125        |
| Floating rate notes                                   | 1,576,784         | 16,943                      | (4,714)                     | 1,589,013         | 3,089,685         | 32,780                      | (4,360)                     | 3,118,105         |
| Musharaka   | 16,666            | -                           | -                           | 16,666            | -                 | -                           | -                           | -                 |
| Other investments<br>held at amortized<br>cost, gross | 44,089,936        | 600,628                     | (10,498)                    | 44,680,066        | 35,887,763        | 383,729                     | (343,262)                   | 35,928,230        |
| Accumulated provision<br>for impairment               | (29,095)          | -                           | -                           | (29,095)          | (17,164)          | -                           | -                           | (17,164)          |
| <b>Total</b>  | <b>44,060,841</b> | <b>600,628</b>              | <b>(10,498)</b>             | <b>44,650,971</b> | <b>35,870,599</b> | <b>383,729</b>              | <b>(343,262)</b>            | <b>35,911,066</b> |

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**6. INVESTMENTS, NET (continued)**

Equities reported under available for sale investments include unquoted shares of SR 67 million (2006: SR 67 million), net of impairment provision, that are carried at cost as their fair values cannot be reliably measured.

Available for sale investments include a Musharaka that is carried at cost as its fair values cannot be reliably measured. At 31 December 2007, the carrying value of the Musharaka was SR 153 million (2006: SR 153 million) representing cost of SR 203 million (2006: SR 203 million) and provision for impairment of SR 50 million (2006: SR 50 million).

Investments which have been pledged under repurchase agreements with other banks amounted to SR 5,488 million (2006: Nil) and with customers amounted to SR 78 million (2006: 74 million). The market value of such investments is SR 5,373 million (2006: SR 75 million).

**d) Movement in the provision for impairment for other financial assets (investments)**

The accumulated credit-related provision for impairment of investments is as follows:

|   | 2007<br><u>SR '000</u> | 2006<br><u>SR '000</u> |
|---|------------------------|------------------------|
| Balance at beginning of the year          | 101,168                | 100,790                |
| Provided during the year                  | 285,287                | 378                    |
| Recoveries of amounts previously provided | (17,981)               | -                      |
| <b>Balance at the end of the year</b>     | <b>368,474</b>         | <b>101,168</b>         |

**e) Net charge for impairment provision for other financial assets (investments) for the year in the consolidated statement of income:**

|  | 2007<br><u>SR '000</u>        |                                |                | 2006<br><u>SR '000</u> |                        |              |
|--|-------------------------------|--------------------------------|----------------|------------------------|------------------------|--------------|
|  | <u>Specific<br/>Provision</u> | <u>Portfolio<br/>Provision</u> | <u>Total</u>   | Specific<br>Provision  | Portfolio<br>Provision | <u>Total</u> |
| Addition during the year   | 134,450                       | 150,837                        | 285,287        | 378                    | -                      | 378          |
| Recoveries of amounts previously provided  | (17,981)                      | -                              | (17,981)       | -                      | -                      | -            |
| <b>Net charge for the year (provision for impairment for other financial assets)</b> | <b>116,469</b>                | <b>150,837</b>                 | <b>267,306</b> | <b>378</b>             | <b>-</b>               | <b>378</b>   |

**7. LOANS AND ADVANCES, NET**

**a) Loans and advances**

|  | <u>SR '000</u>      |                   |                   |                  |                   |
|--|---------------------|-------------------|-------------------|------------------|-------------------|
|  | <u>Credit cards</u> | <u>Consumer</u>   | <u>Corporate</u>  | <u>Others</u>    | <u>Total</u>      |
| <b>2007</b>  |                     |                   |                   |                  |                   |
| Performing loans and advances - gross              | 1,552,970           | 29,568,983        | 53,596,322        | 3,938,169        | 88,656,444        |
| Non-performing loans and advances, net             | 25,927              | 716,044           | 1,114,386         | 110,676          | 1,967,033         |
| <b>Total loans and advances</b>                    | <b>1,578,897</b>    | <b>30,285,027</b> | <b>54,710,708</b> | <b>4,048,845</b> | <b>90,623,477</b> |
| Provision for credit losses (specific & portfolio) | (138,172)           | (914,047)         | (1,658,517)       | (58,666)         | (2,769,402)       |
| <b>Loans &amp; advances, net</b>                   | <b>1,440,725</b>    | <b>29,370,980</b> | <b>53,052,191</b> | <b>3,990,179</b> | <b>87,854,075</b> |

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7. LOANS AND ADVANCES, NET (continued)

|  | <u>SR '000</u>          |                          |                          |                         | <u>Total</u>             |
|--|-------------------------|--------------------------|--------------------------|-------------------------|--------------------------|
|  | <u>Credit cards</u>     | <u>Consumer</u>          | <u>Corporate</u>         | <u>Others</u>           |                          |
| <b>2006</b>  |                         |                          |                          |                         |                          |
| Performing loans and advances - gross              | 1,126,833               | 28,227,157               | 46,456,663               | 2,694,813               | 78,505,466               |
| Non-performing loans and advances, net             | 10,258                  | 322,973                  | 829,680                  | 493,682                 | 1,656,593                |
| <b>Total loans and advances</b>                    | <u>1,137,091</u>        | <u>28,550,130</u>        | <u>47,286,343</u>        | <u>3,188,495</u>        | <u>80,162,059</u>        |
| Provision for credit losses (specific & portfolio) | (71,641)                | (848,405)                | (1,465,266)              | (532,214)               | (2,917,526)              |
| <b>Loans &amp; advances, net</b>                   | <u><u>1,065,450</u></u> | <u><u>27,701,725</u></u> | <u><u>45,821,077</u></u> | <u><u>2,656,281</u></u> | <u><u>77,244,533</u></u> |

Others include private banking customers and bank loans.

Loans and advances, net include financing products in compliance with *Shariah* rules mainly Murabaha and Tayseer, which are stated at cost less provisions for credit losses, of SR 38,792 million (2006: SR 34,364 million).

Specific and portfolio provisions for credit losses related to financing products in compliance with *Shariah* rules is SR 1,154 million (2006: SR 887 million).

**b) Movements in the provision for credit losses**

The accumulated provision for credit losses is as follows:

|   | <u>SR '000</u>        |                       |                         |                      | <u>Total</u>            |
|---|-----------------------|-----------------------|-------------------------|----------------------|-------------------------|
|   | <u>Credit cards</u>   | <u>Consumer</u>       | <u>Corporate</u>        | <u>Others</u>        |                         |
| <b>2007</b>                               |                       |                       |                         |                      |                         |
| Balance at beginning of the year          | 71,641                | 848,405               | 1,465,266               | 532,214              | 2,917,526               |
| Provided during the year                  | 143,027               | 472,061               | 239,271                 | 13,427               | 867,786                 |
| Bad debts written off                     | (76,496)              | (401,136)             | -                       | (486,974)            | (964,606)               |
| Recoveries of amounts previously provided | -                     | (5,283)               | (46,021)                | -                    | (51,304)                |
| <b>Balance at the end of the year</b>     | <u><u>138,172</u></u> | <u><u>914,047</u></u> | <u><u>1,658,516</u></u> | <u><u>58,667</u></u> | <u><u>2,769,402</u></u> |

|   | <u>SR '000</u>       |                       |                         |                       | <u>Total</u>            |
|---|----------------------|-----------------------|-------------------------|-----------------------|-------------------------|
|   | <u>Credit cards</u>  | <u>Consumer</u>       | <u>Corporate</u>        | <u>Others</u>         |                         |
| <b>2006</b>                               |                      |                       |                         |                       |                         |
| Balance at beginning of the year          | 71,995               | 660,584               | 1,642,589               | 82,796                | 2,457,964               |
| Provided during the year                  | 23,687               | 412,824               | 18,525                  | 449,418               | 904,454                 |
| Bad debts written off                     | (24,041)             | (204,518)             | -                       | -                     | (228,559)               |
| Recoveries of amounts previously provided | -                    | (20,485)              | (195,848)               | -                     | (216,333)               |
| <b>Balance at the end of the year</b>     | <u><u>71,641</u></u> | <u><u>848,405</u></u> | <u><u>1,465,266</u></u> | <u><u>532,214</u></u> | <u><u>2,917,526</u></u> |

The provision for credit losses above includes a portfolio provisions amounting to SR 1,229 million (2006: SR 1,409 million) related to the performing portfolio.

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**7. LOANS AND ADVANCES, NET (continued)**

**c) Net charge for provision for credit losses for the year in the consolidated statement of income:**

|   | 2007<br>SR '000       |                        |                | 2006<br>SR '000       |                        |                |
|---|-----------------------|------------------------|----------------|-----------------------|------------------------|----------------|
|   | Specific<br>Provision | Portfolio<br>Provision | Total          | Specific<br>Provision | Portfolio<br>Provision | Total          |
| Addition during the year  | 1,047,170             | (179,384)              | 867,786        | 908,526               | (4,072)                | 904,454        |
| Recoveries of amounts previously provided                                 | (51,304)              | -                      | (51,304)       | (216,333)             | -                      | (216,333)      |
|   | <u>995,866</u>        | <u>(179,384)</u>       | <u>816,482</u> | <u>692,193</u>        | <u>(4,072)</u>         | <u>688,121</u> |
| Provision against indirect facilities (included in other liabilities)     | 14,309                | 5,874                  | 20,183         | 3,865                 | 2,856                  | 6,721          |
| Recoveries of debts previously written-off                                | (178,873)             | -                      | (178,873)      | (142,924)             | -                      | (142,924)      |
| Direct write-offs   | 3,631                 | -                      | 3,631          | 2,575                 | -                      | 2,575          |
|   | <u>834,933</u>        | <u>(173,510)</u>       | <u>661,423</u> | <u>555,709</u>        | <u>(1,216)</u>         | <u>554,493</u> |
| <b>Net charge for the year (provision expense for credit losses, net)</b> | <b>834,933</b>        | <b>(173,510)</b>       | <b>661,423</b> | <b>555,709</b>        | <b>(1,216)</b>         | <b>554,493</b> |

**d) Economic sector risk concentrations for the loans and advances and provisions for credit losses are as follows:**

| 2007   | Performing<br>SR' 000 | Non-performing<br>SR' 000 | Specific<br>provision<br>SR' 000 | Loans and<br>advances, net<br>SR' 000 |
|--|-----------------------|---------------------------|----------------------------------|---------------------------------------|
| 1. Government and quasi Government             | 22,983,433            | -                         | -                                | 22,983,433                            |
| 2. Banks and other financial institutions      | 2,292,522             | -                         | -                                | 2,292,522                             |
| 3. Agriculture and fishing                     | 485,377               | 31,702                    | (31,702)                         | 485,377                               |
| 4. Manufacturing                               | 2,083,313             | 300,807                   | (293,299)                        | 2,090,821                             |
| 5. Electricity, water, gas and health services | 1,404,952             | 15,307                    | (15,307)                         | 1,404,952                             |
| 6. Building and construction                   | 7,453,427             | 95,456                    | (72,252)                         | 7,476,631                             |
| 7. Commerce                                    | 14,307,196            | 597,996                   | (597,996)                        | 14,307,196                            |
| 8. Transportation and communication            | 3,804,908             | 62,830                    | (62,828)                         | 3,804,910                             |
| 9. Services                                    | 1,073,716             | 10,289                    | (10,289)                         | 1,073,716                             |
| 10. Consumer loans and credit cards            | 31,121,953            | 741,971                   | (418,565)                        | 31,445,359                            |
| 11. Others                                     | 1,645,647             | 110,675                   | (37,998)                         | 1,718,324                             |
|  | <u>88,656,444</u>     | <u>1,967,033</u>          | <u>(1,540,236)</u>               | <u>89,083,241</u>                     |
| Portfolio provision                            |                       |                           |                                  | <u>(1,229,166)</u>                    |
| <b>Loans and advances, net</b>                 |                       |                           |                                  | <b>87,854,075</b>                     |

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**7. LOANS AND ADVANCES, NET (continued)**

|  | <b>Performing</b> | <b>Non-</b>       | <b>Specific</b>    | <b>Loans and</b>         |
|--|-------------------|-------------------|--------------------|--------------------------|
| 2006   | <b>SR' 000</b>    | <b>performing</b> | <b>provision</b>   | <b>advances, net</b>     |
|  | <b>SR' 000</b>    | <b>SR' 000</b>    | <b>SR' 000</b>     | <b>SR' 000</b>           |
| 1. Government and quasi Government             | 21,721,552        | -                 | -                  | 21,721,552               |
| 2. Banks and other financial institutions      | 869,448           | -                 | -                  | 869,448                  |
| 3. Agriculture and fishing                     | 418,525           | -                 | -                  | 418,525                  |
| 4. Manufacturing                               | 2,328,610         | 252,407           | (214,093)          | 2,366,924                |
| 5. Electricity, water, gas and health services | 766,900           | 14,668            | (14,668)           | 766,900                  |
| 6. Building and construction                   | 6,587,935         | 95,681            | (95,681)           | 6,587,935                |
| 7. Commerce                                    | 12,528,657        | 408,799           | (408,799)          | 12,528,657               |
| 8. Transportation and communication            | 1,060,306         | 9,739             | (9,739)            | 1,060,306                |
| 9. Services                                    | 693,759           | 9,016             | (6,750)            | 696,025                  |
| 10. Consumer loans and credit cards            | 29,353,990        | 333,231           | (272,272)          | 29,414,949               |
| 11. Others                                     | 2,175,784         | 533,052           | (486,974)          | 2,221,862                |
|  | <u>78,505,466</u> | <u>1,656,593</u>  | <u>(1,508,976)</u> | <u>78,653,083</u>        |
| Portfolio provision                            |                   |                   |                    | (1,408,550)              |
| <b>Loans and advances, net</b>                 |                   |                   |                    | <u><u>77,244,533</u></u> |

**e) Loans and advances include finance lease receivables (including *Ijara* in compliance with *Shariah* rules) which are analysed as follows:**

|  | <b>2007</b>             | <b>2006</b>             |
|--|-------------------------|-------------------------|
|  | <b>SR '000</b>          | <b>SR '000</b>          |
| Gross receivables from finance leases:           |                         |                         |
| Less than 1 year                                 | 17,315                  | 95,621                  |
| 1 to 5 years                                     | 4,387,043               | 1,973,335               |
|  | <u>4,404,358</u>        | <u>2,068,956</u>        |
| <b>Unearned finance income on finance leases</b> | <b>(759,162)</b>        | <b>(294,003)</b>        |
| <b>Net receivables from finance leases</b>       | <u><b>3,645,196</b></u> | <u><b>1,774,953</b></u> |

The specific and portfolio provisions for uncollectable finance lease receivables included in the provision for credit losses is SR 246 million (2006: SR 10 million).



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**8. INVESTMENT IN ASSOCIATES, NET**

|                                      | <b>2007</b>           | 2006           |
|--------------------------------------|-----------------------|----------------|
|                                      | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Cost                                 | <b>1,463,682</b>      | 1,433,682      |
| Provision for impairment             | <b>(558,448)</b>      | (549,560)      |
|                                      | <hr/>                 | <hr/>          |
| <b>Investment in associates, net</b> | <b>905,234</b>        | 884,122        |
|                                      | <hr/> <hr/>           | <hr/> <hr/>    |

Investment in associates represents 60% ownership interest in the Commercial Real Estate Markets Company (2006: 60%) (see note 3a), 30% ownership interest in each of Al Behar Real Estate Investment Company (2006: 30%) and Al-Ahali Takaful Company (2006: Nil), which are all registered in the Kingdom of Saudi Arabia.

**9. OTHER REAL ESTATE, NET**

|   | <b>2007</b>           | 2006           |
|---|-----------------------|----------------|
|   | <b><u>SR '000</u></b> | <u>SR '000</u> |
| <b>Cost:</b>                                |                       |                |
| Balance as at 1 January                     | <b>516,104</b>        | 625,048        |
| Additions                                   | <b>30,599</b>         | 2,484          |
| Disposals                                   | <b>(164,527)</b>      | (111,428)      |
|   | <hr/>                 | <hr/>          |
| Balance as at 31 December                   | <b>382,176</b>        | 516,104        |
| Provision for unrealized revaluation losses | <b>(112,455)</b>      | (156,420)      |
|   | <hr/>                 | <hr/>          |
| <b>Total</b>                                | <b>269,721</b>        | 359,684        |
|   | <hr/> <hr/>           | <hr/> <hr/>    |

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**10. PROPERTY AND EQUIPMENT, NET**

|  | 2007<br>SR '000   |  |                  | 2006<br>SR '000   |  |                  |
|--|---|--|------------------|---|--|------------------|
|  | Land, buildings<br>and leasehold<br>improvements<br>SR '000 | Furniture,<br>equipment<br>and vehicles<br>SR '000 | Total<br>SR '000 | Land, buildings<br>and leasehold<br>improvements<br>SR '000 | Furniture,<br>equipment<br>and vehicles<br>SR '000 | Total<br>SR '000 |
| <b>Cost:</b>                               |   |  |                  |   |  |                  |
| Balance as at 1 January                    | 2,187,375   | 969,929  | 3,157,304        | 2,165,892   | 869,144  | 3,035,036        |
| Additions                                  | 206,771   | 191,841  | 398,612          | 54,864  | 184,537  | 239,401          |
| Disposals and retirement                   | (176,807)   | (23,977)   | (200,784)        | (33,381)  | (83,752)   | (117,133)        |
| Balance as at 31 December                  | 2,217,339   | 1,137,793  | 3,355,132        | 2,187,375   | 969,929  | 3,157,304        |
| <b>Accumulated depreciation:</b>           |   |  |                  |   |  |                  |
| Balance as at 1 January                    | 954,853   | 623,668  | 1,578,521        | 900,714   | 599,429  | 1,500,143        |
| Charge for the year                        | 61,270  | 125,225  | 186,495          | 58,601  | 106,026  | 164,627          |
| Disposals and retirement                   | (160,146)   | (23,545)   | (183,691)        | (4,462)   | (81,787)   | (86,249)         |
| Balance as at 31 December                  | 855,977   | 725,348  | 1,581,325        | 954,853   | 623,668  | 1,578,521        |
| <b>Book value:</b>                         |   |  |                  |   |  |                  |
| <b>As at 31 December</b>                   | 1,361,362   | 412,445  | 1,773,807        | 1,232,522   | 346,261  | 1,578,783        |
| Less provision for impairment<br>(note 27) | (5,578)   | -  | (5,578)          | -   | -  | -                |
| <b>Net book value:</b>                     |   |  |                  |   |  |                  |
| <b>As at 31 December</b>                   | 1,355,784   | 412,445  | 1,768,229        | 1,232,522   | 346,261  | 1,578,783        |

**11. OTHER ASSETS**

|   | 2007<br>SR '000 | 2006<br>SR '000 |
|---|-----------------|-----------------|
| <b>Accrued special commission income receivable</b>       |                 |                 |
| - banks and other financial institutions                  | 8,842           | 4,961           |
| - investments   | 913,996         | 673,060         |
| - loans and advances                                      | 393,910         | 269,899         |
| - derivatives   | 190,746         | 150,371         |
| <b>Total accrued special commission income receivable</b> | 1,507,494       | 1,098,291       |
| Positive fair value of derivatives (note 12)              | 354,006         | 264,492         |
| Others  | 1,324,940       | 766,879         |
| <b>Total</b>  | 3,186,440       | 2,129,662       |

## **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

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### **12. DERIVATIVES**

In the ordinary course of business, the Bank utilizes the following derivative financial instruments for both trading and hedging purposes:

#### **a) Swaps**

Swaps are commitments to exchange one set of cash flows for another. For special commission rate swaps, counterparties generally exchange fixed and floating rate special commission payments in a single currency without exchanging principal. For currency swaps, fixed special commission payments and principal are exchanged in different currencies. For cross-currency special commission rate swaps, principal and fixed and floating special commission payments are exchanged in different currencies.

#### **b) Forwards and Futures**

Forwards and futures are contractual agreements to either buy or sell a specified currency, commodity or financial instrument at a specified price and date in the future. Forwards are customized contracts transacted in the over-the-counter market. Foreign currency and special commission rate futures are transacted in standardized amounts on regulated exchanges. Changes in futures contract values are settled daily.

#### **c) Forward rate agreements**

Forward rate agreements are individually negotiated special commission rate contracts that call for a cash settlement for the difference between a contracted special commission rate and the market rate on a specified future date, based on a notional principal for an agreed period of time.

#### **d) Options**

Options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, to either buy or sell at a fixed future date or at any time during a specified period, a specified amount of a currency, commodity or financial instrument at a pre-determined price.

#### **e) Swaptions**

Swaptions are options on swaps and entail an option on the fixed rate component of a swap. An option on a swap provides the purchaser or holder of the option with the right, but not the obligation to enter into a swap where it pays fixed rates against receipt of a floating rate index as at a future date.

#### **Held for trading purposes**

Most of the Bank's derivative trading activities relate to sales, positioning and arbitrage. Sales activities involve offering products to customers and banks in order, inter alia, to enable them to transfer, modify or reduce current and future risks. Positioning involves managing market risk positions with the expectation of profiting from favorable movements in prices, rates or indices. Arbitrage involves profiting from price differentials between markets or products.

#### **Held for hedging purposes**

The Bank has adopted a comprehensive system for the measurement and management of risk (see note 32 - credit risk, note 33 - market risk and note 34 - liquidity risk). Part of the risk management process involves managing the Bank's exposure to fluctuations in foreign exchange and special commission rates to reduce its exposure to currency and special commission rate risks to acceptable levels as determined by the Board of Directors within the guidelines issued by SAMA.

The Board of Directors has established levels of currency risk by setting limits on counterparty and currency position exposures. Positions are monitored on a daily basis and hedging strategies are used to ensure that positions are maintained within the established limits. The Board of Directors has established the level of special commission rate risk by setting limits on special commission rate gaps for stipulated periods. Asset and liability special commission rate gaps are reviewed on a periodic basis and hedging strategies are used to reduce special commission rate gaps to within the established limits.

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**12. DERIVATIVES (continued)**

**Held for hedging purposes (continued)**

As part of its asset and liability management, the Bank uses derivatives for hedging purposes in order to adjust its own exposure to currency and special commission rate risks. This is generally achieved by hedging specific transactions as well as strategic hedging against overall balance sheet exposures. Strategic hedging, other than portfolio hedges for special commission rate risk, does not qualify for special hedge accounting and the related derivatives are accounted for as held for trading, such as special commission rate swaps, special commission rate options and futures, forward foreign exchange contracts and currency options.

The Bank uses special commission rate swaps to hedge against the special commission rate risk arising from specifically identified fixed special commission rate exposures. The Bank also uses special commission rate swaps to hedge against the cash flow risk arising on certain floating rate exposures. In all such cases, the hedging relationship and objective, including details of the hedged items and hedging instrument, are formally documented and the transactions are accounted for as fair value or cash flow hedges.

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**12. DERIVATIVES (continued)**

The tables below show the positive and negative fair values of derivative financial instruments, together with the notional amounts analyzed by the term to maturity and monthly average. The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year end, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Bank's exposure to credit risk, which is generally limited to the positive fair value of the derivatives, nor to market risk.

|   | <u>(SR '000)</u>                            |                                |                            |                            |                        |                      |                         |                            |
|---|---|--------------------------------|----------------------------|----------------------------|------------------------|----------------------|-------------------------|----------------------------|
|   | <u>Notional amounts by term to maturity</u> |                                |                            |                            |                        |                      |                         |                            |
| 2007  | <u>Positive<br/>fair value</u>              | <u>Negative<br/>fair value</u> | <u>Notional<br/>amount</u> | <u>Within 3<br/>months</u> | <u>3-12<br/>months</u> | <u>1-5<br/>years</u> | <u>Over 5<br/>years</u> | <u>Monthly<br/>average</u> |
| <b>Held for trading:</b>                    |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate swaps               | 57,429                                      | (25,045)                       | 7,186,982                  | -                          | 3,529,460              | 3,274,362            | 383,160                 | 7,941,044                  |
| Special commission rate options and futures | 86,654                                      | (83,800)                       | 1,891,082                  | -                          | 15,500                 | 1,875,582            | -                       | 2,085,264                  |
| Forward foreign exchange contracts          | 64,209                                      | (58,187)                       | 43,776,270                 | 30,204,137                 | 13,572,133             | -                    | -                       | 31,001,052                 |
| Currency options                            | 18,285                                      | (25,759)                       | 9,046,852                  | -                          | 9,046,852              | -                    | -                       | 7,142,190                  |
| <b>Held as fair value hedges:</b>           |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate futures             | 19,571                                      | (10,578)                       | 1,265,250                  | 1,265,250                  | -                      | -                    | -                       | 1,764,938                  |
| Special commission rate swaps               | -   | (7,783)                        | 3,188,067                  | 121,875                    | 2,013,875              | 958,567              | 93,750                  | 2,961,463                  |
| <b>Held as cash flow hedges:</b>            |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate swaps               | 107,858                                     | (22,710)                       | 5,430,000                  | -                          | 150,000                | 5,280,000            | -                       | 5,218,507                  |
| <b>Total</b>                                | <b>354,006</b>                              | <b>(233,862)</b>               | <b>71,784,503</b>          | <b>31,591,262</b>          | <b>28,327,820</b>      | <b>11,388,511</b>    | <b>476,910</b>          |                            |
| Fair values of netting arrangements         | -   | -                              |                            |                            |                        |                      |                         |                            |
| Fair values after netting (note 11, 16)     | <b>354,006</b>                              | <b>(233,862)</b>               |                            |                            |                        |                      |                         |                            |

|   | <u>(SR '000)</u>                            |                                |                            |                            |                        |                      |                         |                            |
|---|---|--------------------------------|----------------------------|----------------------------|------------------------|----------------------|-------------------------|----------------------------|
|   | <u>Notional amounts by term to maturity</u> |                                |                            |                            |                        |                      |                         |                            |
| 2006  | <u>Positive<br/>fair value</u>              | <u>Negative<br/>fair value</u> | <u>Notional<br/>amount</u> | <u>Within 3<br/>months</u> | <u>3-12<br/>months</u> | <u>1-5<br/>years</u> | <u>Over 5<br/>years</u> | <u>Monthly<br/>average</u> |
| <b>Held for trading:</b>                    |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate swaps               | 103,786                                     | (97,164)                       | 9,000,107                  | 141,578                    | 3,191,538              | 4,559,250            | 1,107,741               | 13,370,406                 |
| Special commission rate options and futures | 101,014                                     | (97,879)                       | 2,196,267                  | -                          | 468,413                | 1,727,854            | -                       | 3,099,911                  |
| Forward foreign exchange contracts          | 18,153                                      | (21,567)                       | 26,758,336                 | 19,825,297                 | 6,839,569              | 93,470               | -                       | 22,176,457                 |
| Currency options                            | 8,398                                       | (6,074)                        | 1,728,169                  | -                          | 1,708,734              | 19,435               | -                       | 2,683,458                  |
| <b>Held as fair value hedges:</b>           |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate swaps               | 3,990                                       | (8,503)                        | 1,183,390                  | 210,581                    | 264,758                | 708,051              | -                       | 1,159,038                  |
| <b>Held as cash flow hedges:</b>            |   |                                |                            |                            |                        |                      |                         |                            |
| Special commission rate swaps               | 33,479                                      | (45,392)                       | 4,390,000                  | -                          | -                      | 4,390,000            | -                       | 3,719,167                  |
| <b>Total</b>                                | <b>268,820</b>                              | <b>(276,579)</b>               | <b>45,256,269</b>          | <b>20,177,456</b>          | <b>12,473,012</b>      | <b>11,498,060</b>    | <b>1,107,741</b>        |                            |
| Fair values of netting arrangements         | (4,328)                                     | 4,328                          |                            |                            |                        |                      |                         |                            |
| Fair values after netting (note 11, 16)     | <b>264,492</b>                              | <b>(272,251)</b>               |                            |                            |                        |                      |                         |                            |

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**12. DERIVATIVES (continued)**

The table below shows a summary of hedged items and portfolios, the nature of the risk being hedged, the hedging instrument and its fair value.

| 2007  | Fair value | Cost      | Risk       | (SR '000)                      |                     |                     |
|---|------------|-----------|------------|--------------------------------|---------------------|---------------------|
|   |            |           |            | Hedging instrument             | Positive fair value | Negative fair value |
| <b>Description of hedged items</b>          |            |           |            |                                |                     |                     |
| Fixed rate securities                       | 1,143,596  | 1,104,333 | Fair value | Special commission rate future | 19,571              | (10,578)            |
| Fixed rate securities                       | 3,191,076  | 3,183,293 | Fair value | Special commission rate swap   | -                   | (7,783)             |
| Floating special commission rate securities | 5,541,129  | 5,556,909 | Cash flow  | Special commission rate swap   | 107,858             | (22,710)            |

| 2006   | Fair value | Cost      | Risk       | (SR '000)                    |                     |                     |
|--|------------|-----------|------------|------------------------------|---------------------|---------------------|
|  |            |           |            | Hedging instrument           | Positive fair value | Negative fair value |
| <b>Description of hedged items</b>           |            |           |            |                              |                     |                     |
| Fixed special commission rate investments    | 1,950,859  | 1,934,903 | Fair value | Special commission rate swap | 3,990               | (8,503)             |
| Floating special commission rate investments | 4,316,110  | 4,292,695 | Cash flow  | Special commission rate swap | 33,479              | (45,392)            |

The losses on the hedging instruments for fair value hedge are SR 86 million (2006: SR 26 million). The gains on the hedged items attributable to the hedged risk are SR 88 million (2006: SR 26 million). The net fair value of the derivatives is SR 2 million (2006: SR: Nil million).

**Reconciliation of movements in the other reserve of cash flows hedges:**

|  | 2007<br>SR '000 | 2006<br>SR '000 |
|--|-----------------|-----------------|
| Balance at beginning of the year   | (9,520)         | (66,889)        |
| Gains/(losses) from changes in fair value recognised directly in equity, net | 97,062          | 57,740          |
| (Gains) removed from equity and transferred to net special commission income | (371)           | (371)           |
| <b>Balance at end of the year</b>  | <b>87,171</b>   | <b>(9,520)</b>  |

For cash flow hedges, the amount shown as balance of other reserves under shareholders' equity as at December 31, 2007 is mainly expected to affect the profit and loss in the forthcoming two to three years.

Approximately 98% (2006: 99%) of the positive fair value of the Bank's derivatives are entered into with financial institutions and less than 2% (2006: 1%) of the positive fair value contracts are with non-financial institutions at the consolidated balance sheet date. Derivative activities are mainly carried out under the Bank's Treasury and Capital Market segment.

**13. DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS**

|                       | 2007<br>SR '000   | 2006<br>SR '000  |
|-----------------------|-------------------|------------------|
| Current accounts      | 5,340,743         | 2,032,211        |
| Money market deposits | 17,658,402        | 4,874,827        |
| Repos                 | 5,487,706         | -                |
| <b>Total</b>          | <b>28,486,851</b> | <b>6,907,038</b> |



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**14. CUSTOMERS' DEPOSITS**

|                  | <b>2007</b>               | 2006               |
|------------------|---------------------------|--------------------|
|                  | <b><u>SR '000</u></b>     | <u>SR '000</u>     |
| Current accounts | 77,662,438                | 57,327,195         |
| Savings          | 196,633                   | 211,986            |
| Time             | 58,604,486                | 54,486,334         |
| Others           | 6,361,905                 | 5,473,833          |
| <b>Total</b>     | <b><u>142,825,462</u></b> | <u>117,499,348</u> |

Time deposits include deposits against the sale of securities of SR 78 million (2006: SR 74 million) with an agreement to repurchase the same at fixed future dates. The fair value of these securities is SR 79 million (2006: SR 75 million). Other customers' deposits include SR 1,372 million (2006: SR 1,241 million) of margins held for irrevocable commitments and contingencies.

**Foreign currency deposits included in customers' deposits:**

|                  | <b>2007</b>              | 2006              |
|------------------|--------------------------|-------------------|
|                  | <b><u>SR '000</u></b>    | <u>SR '000</u>    |
| Current accounts | 5,167,157                | 4,758,585         |
| Savings          | 2,304                    | 3,669             |
| Time             | 14,209,328               | 13,136,837        |
| Others           | 699,084                  | 495,641           |
| <b>Total</b>     | <b><u>20,077,873</u></b> | <u>18,394,732</u> |

**15. DEBT SECURITIES ISSUED**

Under its Euro Medium Term Note Programme, the Bank issued senior unsecured, non-convertible 5 year floating rate notes in the amount of USD 700 million during the fourth quarter of 2005. The notes are listed on the London Stock Exchange carrying an all inclusive rate of 3 months LIBOR plus 35 basis points.

**16. OTHER LIABILITIES**

|   | <b>2007</b>             | 2006             |
|---|-------------------------|------------------|
|   | <b><u>SR '000</u></b>   | <u>SR '000</u>   |
| <b>Accrued special commission expense payable</b>                     |                         |                  |
| - banks and other financial institutions                              | 160,496                 | 121,930          |
| - customers' deposits   | 605,349                 | 477,730          |
| - debt securities issued  | 30,235                  | 31,141           |
| - derivatives   | 133,477                 | 151,270          |
| <b>Total accrued special commission expense payable</b>               | <b><u>929,557</u></b>   | <u>782,071</u>   |
| Negative fair value of derivatives (note 12)                          | 233,862                 | 272,251          |
| Zakat (note 29)   | 144,064                 | 158,730          |
| Staff-related payables  | 1,132,373               | 978,161          |
| Deposits received for subscriptions in Initial Public Offerings (IPO) | 40,784                  | 6,613            |
| Accrued expenses and accounts payable                                 | 607,389                 | 569,249          |
| Provisions for indirect facilities (specific and portfolio)           | 174,799                 | 155,968          |
| Others  | 1,909,332               | 1,755,058        |
| <b>Total</b>  | <b><u>5,172,160</u></b> | <u>4,678,101</u> |

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**17. SHARE CAPITAL**

The authorized, issued and fully paid share capital of the Bank consists of 1,500 million shares of SR 10 each (2006: 900 million shares of SR 10 each), wholly owned by Saudi shareholders.

The shareholders in their extraordinary general assembly meeting held on 26 March 2007 approved a two for three bonus share dividend through the capitalization of the general reserve. As a result of this bonus share issue of 600 million shares of SR 10 each, the Bank's share capital has increased from SR 9,000 million (representing 900 million shares of SR 10 each) to SR 15,000 million (representing 1,500 million shares of SR 10 each).

The calculation of earnings per share has been adjusted retrospectively as required by IAS 33.

**18. STATUTORY RESERVE**

In accordance with Saudi Arabian Banking Control Law, a minimum of 25% of the annual net income, inclusive of the overseas branches, is required to be transferred to a statutory reserve until this reserve equals the paid up capital of the Bank.

Pursuant to Lebanese Money and Credit Law, the Lebanon branch is required to transfer 10% of its annual net income to the statutory reserve.

The statutory reserves are not currently available for distribution under both laws.

**19. OTHER RESERVES (cumulative changes in fair values)**

Other reserves represent the net unrealized revaluation gains (losses) of cash flow hedges and available for sale investments. These reserves are not available for distribution.

**20. COMMITMENTS AND CONTINGENCIES**

**a) Legal proceeding**

The Bank is one of many Saudi and non-Saudi defendants in certain lawsuits initiated in the United States. Most of these lawsuits have been consolidated in a federal court in New York for preliminary pre-trial purposes. During 2004, the Bank filed motions to dismiss the lead law suits and asserted a number of threshold jurisdictional and legal defenses. In January 2005, the federal court issued a decision that denied the Bank's motion to dismiss the lead lawsuit following a limited factual inquiry (discovery) into issues governing the Bank's entitlement to the threshold jurisdictional defenses. The Bank thereafter made a motion to reconsider the Court's ruling and dismiss the claims as legally insufficient without first resolving the Bank's jurisdictional defenses, or alternatively, to adjust the sequence and scope of jurisdictional discovery. On 21 September 2005, the court granted the Bank's motion for reconsideration in part.

In late June, 2006, a magistrate judge assigned to resolve differences between the plaintiffs and the Bank on coverage, scope and period of discovery, ruled in favor of the Bank. The court-mandated limited discovery, aimed at determining whether a US court has jurisdiction over the Bank or not, is in its final stages.

In addition to its threshold jurisdictional and legal defenses, the Bank's management has been advised by U.S. legal counsel handling the cases that it has other valid defenses to the litigation. Consequently, the Bank's management and counsel believe that the claims made against the Bank can be defended successfully.

**b) Capital and other non-credit related commitments**

The Bank's capital commitments as at 31 December 2007 in respect of building and equipment purchases are not material to the financial position of the Bank.

The Bank has reached an agreement with the shareholders of a Turkish Bank (Türkiye Finans Katılım Bankası A.Ş.) to acquire 60% ownership interest. This deal will be finalized upon the receipt of approval of the Banking Regulatory and Supervision Agency (BRSA) of Turkey.

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**20. COMMITMENTS AND CONTINGENCIES (continued)**

**c) Credit-related commitments and contingencies**

Credit-related commitments and contingencies mainly comprise letters of credit, guarantees, acceptances and commitments to extend credit (irrevocable). The primary purpose of these instruments is to ensure that funds are available to customers as required.

Guarantees including standby letters of credit, which represent irrevocable assurances that the Bank will make payments in the event that customers cannot meet their obligations to third parties, carry the same credit risk as loans and advances.

Cash requirements under guarantees are normally considerably less than the amount of the related commitment because the Bank does not generally expect the third party to draw funds under the agreement.

Documentary letters of credit, which are written undertakings by the Bank on behalf of a customer authorizing a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions, are generally collateralized by the underlying shipment of goods to which they relate and therefore have significantly less risk.

Acceptances comprise undertakings by the Bank to pay bills of exchange drawn on customers. The Bank expects most acceptances to be presented before being reimbursed by the customers.

Commitments to extend credit represent the unused portion of authorizations to extend credit, principally in the form of loans and advances, guarantees and letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to a loss in an amount equal to the total unused commitments. However, the likely amount of loss, which cannot readily be quantified, is expected to be considerably less than the total unused commitment as most commitments to extend credit are contingent upon customers maintaining specific credit standards. The total outstanding commitments to extend credit do not necessarily represent future cash requirements, as many of the commitments could expire or terminate without being funded.

i) The contractual maturity structure of the Bank's credit-related commitments and contingencies is as follows:

| <b>2007</b>                              | <b>(SR '000)</b>       |                    |                  |                     | <b>Total</b>      |
|--|------------------------|--------------------|------------------|---------------------|-------------------|
|  | <b>Within 3 months</b> | <b>3-12 months</b> | <b>1-5 years</b> | <b>Over 5 years</b> |                   |
| Guarantees                               | 3,703,272              | 6,306,941          | 7,487,404        | 563,480             | 18,061,097        |
| Letter of credit                         | 7,247,025              | 2,557,933          | 1,279,128        | -                   | 11,084,086        |
| Acceptances                              | 1,749,098              | 970,780            | 86,610           | -                   | 2,806,488         |
| Irrevocable commitments to extend credit | 168,750                | -                  | 675,000          | -                   | 843,750           |
| <b>Total</b>                             | <b>12,868,145</b>      | <b>9,835,654</b>   | <b>9,528,142</b> | <b>563,480</b>      | <b>32,795,421</b> |

| <b>2006</b>                              | <b>(SR '000)</b>       |                    |                  |                     | <b>Total</b>      |
|--|------------------------|--------------------|------------------|---------------------|-------------------|
|  | <b>Within 3 months</b> | <b>3-12 months</b> | <b>1-5 years</b> | <b>Over 5 years</b> |                   |
| Guarantees                               | 3,701,025              | 4,888,021          | 5,452,629        | 6,675               | 14,048,350        |
| Letter of credit                         | 5,843,196              | 2,531,341          | 313,134          | -                   | 8,687,671         |
| Acceptances                              | 1,351,756              | 786,991            | 32,529           | -                   | 2,171,276         |
| Irrevocable commitments to extend credit | 28,124                 | 203,543            | 1,231,660        | 333,464             | 1,796,791         |
| <b>Total</b>                             | <b>10,924,101</b>      | <b>8,409,896</b>   | <b>7,029,952</b> | <b>340,139</b>      | <b>26,704,088</b> |

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**20. COMMITMENTS AND CONTINGENCIES (continued)**

The outstanding unused portion of commitments including unutilized credit cards limits, which can be revoked unilaterally at any time by the Bank, as at 31 December 2007 amounted to SR 24,790 million (2006: SR 21,576 million).

ii) The analysis of commitments and contingencies by counterparty is as follows:

|  | <b>2007</b>       | 2006       |
|--|-------------------|------------|
|  | <b>SR '000</b>    | SR '000    |
| Government and quasi Government        | <b>843,937</b>    | 1,013,224  |
| Corporate and establishments           | <b>17,516,640</b> | 16,072,481 |
| Banks and other financial institutions | <b>14,116,009</b> | 8,468,672  |
| Others                                 | <b>318,835</b>    | 1,149,711  |
| <b>Total</b>                           | <b>32,795,421</b> | 26,704,088 |

**d) Operating lease commitments**

The future minimum lease payments under non-cancelable operating leases where the Bank is the lessee are as follows:

|                  | <b>2007</b>    | 2006    |
|------------------|----------------|---------|
|                  | <b>SR '000</b> | SR '000 |
| Less than 1 year | <b>14,103</b>  | 4,664   |
| 1 to 5 years     | <b>58,217</b>  | 44,325  |
| Over 5 years     | <b>75,157</b>  | 38,822  |
| <b>Total</b>     | <b>147,477</b> | 87,811  |

**21. NET SPECIAL COMMISSION INCOME**

|   | <b>2007</b>       | 2006      |
|---|-------------------|-----------|
|   | <b>SR '000</b>    | SR '000   |
| <b>Special commission income</b>                |                   |           |
| Investments - Available for sale                | <b>1,179,716</b>  | 250,460   |
| Investments - Held to maturity                  | <b>154,974</b>    | 167,149   |
| Other investments held at amortized cost        | <b>1,808,140</b>  | 1,895,299 |
|   | <b>3,142,830</b>  | 2,312,908 |
| Due from banks and other financial institutions | <b>686,135</b>    | 476,496   |
| Loans and advances                              | <b>6,669,767</b>  | 6,206,926 |
| <b>Total</b>                                    | <b>10,498,732</b> | 8,996,330 |
| <b>Special commission expense</b>               |                   |           |
| Due to banks and other financial institutions   | <b>743,911</b>    | 479,744   |
| Customers' deposits                             | <b>3,111,828</b>  | 2,678,760 |
| Debt securities issued                          | <b>151,062</b>    | 153,691   |
| <b>Total</b>                                    | <b>4,006,801</b>  | 3,312,195 |
| <b>Net special commission income</b>            | <b>6,491,931</b>  | 5,684,135 |

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**22. FEES FROM BANKING SERVICES, NET**

|  | <b>2007</b>             | 2006             |
|--|-------------------------|------------------|
|  | <b><u>SR '000</u></b>   | <u>SR '000</u>   |
| <b>Fee income</b>                      |                         |                  |
| Shares brokerage                       | <b>630,312</b>          | 1,157,067        |
| Investment management services         | <b>281,096</b>          | 317,390          |
| Finance and lending                    | <b>392,998</b>          | 223,519          |
| Others                                 | <b>989,989</b>          | 787,834          |
| <b>Total</b>                           | <b><u>2,294,395</u></b> | <u>2,485,810</u> |
| <b>Fee expenses</b>                    |                         |                  |
| Shares brokerage                       | <b>98,480</b>           | 158,483          |
| Investment management services         | <b>12,565</b>           | 32,590           |
| Others                                 | <b>191,530</b>          | 164,443          |
| <b>Total</b>                           | <b><u>302,575</u></b>   | <u>355,516</u>   |
| <b>Fees from banking services, net</b> | <b><u>1,991,820</u></b> | <u>2,130,294</u> |

**23. INCOME FROM FVIS INVESTMENTS, NET**

|  | <b>2007</b>             | 2006           |
|--|-------------------------|----------------|
|  | <b><u>SR '000</u></b>   | <u>SR '000</u> |
| Fair value changes on investments held as FVIS | <b>1,002,976</b>        | 614,229        |
| Special commission income on FVIS investments  | <b>4,622</b>            | 4,342          |
| <b>Total income</b>                            | <b><u>1,007,598</u></b> | <u>618,571</u> |

**24. TRADING INCOME, NET**

|                  | <b>2007</b>           | 2006           |
|------------------|-----------------------|----------------|
|                  | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Foreign exchange | <b>78,337</b>         | 21,413         |
| Mutual funds     | <b>37,557</b>         | 34,473         |
| Derivatives      | <b>23,695</b>         | (27,725)       |
| <b>Total</b>     | <b><u>139,589</u></b> | <u>28,161</u>  |

**25. DIVIDEND INCOME**

|                                | <b>2007</b>           | 2006           |
|--------------------------------|-----------------------|----------------|
|                                | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Available for sale investments | <b>52,931</b>         | 55,501         |

**26. (LOSSES) GAINS ON NON-TRADING INVESTMENTS, NET**

|  | <b>2007</b>            | 2006           |
|--|------------------------|----------------|
|  | <b><u>SR '000</u></b>  | <u>SR '000</u> |
| (Loss) gain on available for sale investments    | <b>(17,286)</b>        | 627,285        |
| Gain on other investments held at amortised cost | <b>2,312</b>           | 5,386          |
| <b>Total</b>                                     | <b><u>(14,974)</u></b> | <u>632,671</u> |

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**27. OTHER NON-OPERATING INCOME (EXPENSES), NET**

|  | <b>2007</b>           | 2006           |
|--|-----------------------|----------------|
|  | <b><u>SR '000</u></b> | <u>SR '000</u> |
| <b>Income from other real estate</b>               |                       |                |
| Rental income, net                                 | 3,702                 | 4,988          |
| Disposal gain, net                                 | 19,373                | 17,603         |
| Reversal of unrealized revaluation loss            | 19,548                | 2,395          |
|  | <hr/>                 | <hr/>          |
| <b>Net income from other real estate</b>           | <b>42,623</b>         | 24,986         |
| Bank's share in an associate's (losses)            | (8,888)               | (19,618)       |
| Gain on disposal of property and equipment         | 1,091                 | 124            |
| Provision for impairment of property and equipment | (5,578)               | -              |
| Net other income                                   | 13,871                | 49,903         |
|  | <hr/>                 | <hr/>          |
| <b>Total</b>                                       | <b><u>43,119</u></b>  | <u>55,395</u>  |

**28. EARNINGS PER SHARE**

Basic earnings per share for the years ended 31 December 2007 and 2006 is calculated by dividing the net income for the year by the number of shares outstanding as at 31 December 2007 of 1,500 million shares to give a retroactive effect of the increase in the number of shares as a result of the share split in 2006 and the issuance of bonus shares during 2006 and 2007 (see note 17).

The calculation of diluted earnings per share is not applicable to the Bank.

**29. NET DIVIDEND AND ZAKAT**

During the year, the Board of Directors proposed a net dividend for the year of SR 2,400 million (2006: Nil) at the rate of SR 1.6 per share (SR 2006: Nil), net of Zakat. The proposed net dividend includes interim dividend paid in the amount of SR 1,050 million (2006: Nil), net of Zakat; the final proposed dividend is SR 1,350 million (2006: Nil), net of Zakat. Zakat attributable to the shareholders amounting to SR 144 million has been deducted from the gross dividend of SR 2,544 million (2006: Zakat of SR 159 million was charged to the retained earnings).

In accordance with the requirements of the revised IAS 10, the Bank has discontinued reporting the final proposed dividend as a liability until approved by the shareholders' annual general assembly. Consequently, the final proposed dividend is not shown as a liability and is included within the shareholders' equity.

**30. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents included in the statement of cash flows comprise the following:

|   | <b>2007</b>              | 2006              |
|---|--------------------------|-------------------|
|   | <b><u>SR '000</u></b>    | <u>SR '000</u>    |
| Cash and balances with SAMA excluding statutory deposits (note 4)           | 14,413,778               | 3,133,990         |
| Due from banks and other financial institutions maturing within ninety days | 6,925,419                | 7,696,822         |
|   | <hr/>                    | <hr/>             |
| <b>Total</b>  | <b><u>21,339,197</u></b> | <u>10,830,812</u> |

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**31. BUSINESS SEGMENTS**

A segment is a distinguishable component of the Bank, that is engaged in providing products or services, which is subject to risks and rewards that are different from those of other segments. The Bank's primary format for segmental reporting is based on business segments.

The Bank is organized into the following major business segments:

- Consumer** - Provides banking services, including consumer lending and current accounts in addition to consumer products in compliance with *Shariah* rules which are supervised by the independent *Shariah* Board, to individuals and small sized businesses.
- Corporate** - Provides banking services including all conventional credit-related products and financing products in compliance with *Shariah* rules to medium and large establishments and companies. It also includes international banking services.
- Treasury & Capital Market** - Provides a full range of treasury products and services, including money market and foreign exchange, to the Bank's clients, in addition to carrying out investment and trading activities (local and international) and managing liquidity and market risk. It also includes investment management services, capital market, investment banking and shares brokerage services (local, regional and international) (see note 1).
- Others** - Comprise Head Office accounts, particularly management of a portfolio of equity holdings, other real estate and the bank premises.

Transactions between the business segments are recorded as per the Bank and its subsidiary's transfer pricing system.

The supports and head office expenses are allocated to segments using activity-based costing.

**a) The Bank's total assets and liabilities at year end, its operating income and expenses and net income for the year, by business segments, are as follows:**

|                                       | <u>(SR '000)</u> |                  |                                      |               |              |
|---------------------------------------|------------------|------------------|--------------------------------------|---------------|--------------|
|                                       | <u>Consumer</u>  | <u>Corporate</u> | <u>Treasury &amp; Capital Market</u> | <u>Others</u> | <u>Total</u> |
| <b>2007</b>                           |                  |                  |                                      |               |              |
| Total assets                          | 41,854,486       | 57,204,795       | 102,732,093                          | 6,925,776     | 208,717,150  |
| Total liabilities                     | 94,717,822       | 52,456,954       | 29,032,637                           | 2,900,089     | 179,107,502  |
| Operating income                      | 5,011,982        | 1,943,973        | 2,801,188                            | 125,038       | 9,882,181    |
| Operating expenses                    | 2,710,123        | 429,074          | 697,023                              | (1,673)       | 3,834,547    |
| Net income (before minority interest) | 2,273,811        | 1,502,454        | 2,093,532                            | 167,718       | 6,037,515    |
| <b>2006</b>                           |                  |                  |                                      |               |              |
|                                       | <u>Consumer</u>  | <u>Corporate</u> | <u>Treasury &amp; Capital Market</u> | <u>Others</u> | <u>Total</u> |
| Total assets                          | 37,336,838       | 47,823,884       | 64,821,714                           | 5,723,724     | 155,706,160  |
| Total liabilities                     | 65,110,479       | 50,222,140       | 13,433,311                           | 2,940,877     | 131,706,807  |
| Operating income                      | 4,449,340        | 1,660,131        | 2,784,714                            | 397,467       | 9,291,652    |
| Operating expenses                    | 2,470,037        | 142,140          | 404,133                              | 27,626        | 3,043,936    |
| Net income                            | 1,958,993        | 1,511,152        | 2,378,818                            | 424,228       | 6,273,191    |

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**31. BUSINESS SEGMENTS (continued)**

b) The Bank's credit exposure, by business segments, is as follows:

| 2007   | (SR '000)       |                  |  |               |              |
|--|-----------------|------------------|--|---------------|--------------|
|  | <u>Consumer</u> | <u>Corporate</u> | <u>Treasury &amp;<br/>Capital<br/>Market</u> | <u>Others</u> | <u>Total</u> |
| Balance sheet assets                                 | 33,987,063      | 53,265,760       | 90,966,163                                   | 4,225,902     | 182,444,888  |
| Commitments and contingencies<br>(credit equivalent) | 5,632,327       | 8,434,998        | 414  | -             | 14,067,739   |
| Derivatives (credit equivalent)                      | -               | -                | 1,454,220                                    | -             | 1,454,220    |
| 2006   | (SR '000)       |                  |  |               |              |
|  | <u>Consumer</u> | <u>Corporate</u> | <u>Treasury &amp;<br/>Capital<br/>Market</u> | <u>Others</u> | <u>Total</u> |
| Balance sheet assets                                 | 31,737,853      | 46,963,102       | 62,661,877                                   | 2,937,298     | 144,300,130  |
| Commitments and contingencies<br>(credit equivalent) | 3,579,642       | 7,704,693        | 788,698                                      | -             | 12,073,033   |
| Derivatives (credit equivalent)                      | -               | -                | 883,039                                      | -             | 883,039      |

The credit exposure of balance sheet assets comprises the carrying value of due from banks and other financial institutions, investments, loans and advances, accrued special commission income and positive fair value of derivatives.

The credit equivalent of commitments and contingencies and derivatives is calculated according to SAMA's prescribed methodology.

**32. CREDIT RISK**

The Bank manages exposure to credit risk, which is the risk that one party to a financial instrument will fail to discharge an obligation and will cause the other party to incur a financial loss. Credit exposures arise principally in credit-related risk that is embedded in loans and advances and investments. There is also credit risk in off-balance sheet financial instruments, such as loan commitments.

For loans and advances and off-balance sheet financing to borrowers, the bank assesses the probability of default of counterparties using internal rating models. For investments, due from banks and off balance sheet financial instruments with international counterparties, the Bank uses external ratings of the major rating agencies.

The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. The Bank's risk management policies are designed to identify and to set appropriate risk limits and to monitor the risks and adherence to limits. Actual exposures against limits are monitored daily.

The Bank manages the credit exposure relating to its trading activities by monitoring credit limits, entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances, and limiting the duration of exposure. In certain cases, the Bank may also close out transactions or assign them to other counterparties to mitigate credit risk. The Bank's credit risk for derivatives represents the potential cost to replace the derivative contracts if counterparties fail to fulfill their obligation and the Bank assesses counterparties using the same techniques as for its lending activities in order to control the level of credit risk taken.



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**32. CREDIT RISK (continued)**

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Concentrations of credit risk indicate the relative sensitivity of the Bank's performance to developments affecting a particular industry or geographical location.

The debt securities included in investments are mainly sovereign risk and high grade securities. Analysis of investments by counterparty is provided in note (6). For details of the composition of the loans and advances refer to note (7). Information on credit risk relating to derivative instruments is provided in note (12) and for commitments and contingencies in note (20). The information on the Bank's net maximum credit exposure by economic sectors is given in note (c) below.

The Bank uses an internal classification system based on risk ratings for its corporate and middle market customers. The risk rating system, which is managed by an independent unit, provides a rating at obligor and transaction level. The classification system includes ten grades, of which eight grades relate to the performing portfolio (standard -- Low-fair risk: risk rating 1-6 and special mention -- watch list: - risk rating 7&8) and two grades (risk rating 9 and 10) relate to the non-performing portfolio. Credit cards, consumer loans and small business loans are classified as standard as they are performing and have timely repayment with no past dues. Each individual borrower is rated based on an internally developed debt rating model that evaluates risk based on financial as well as qualitative inputs. The associated loss estimate norms for each grade have been developed based on the Bank's historical default rates for each rating. These risk ratings are reviewed on a regular basis.

The Bank in the ordinary course of lending activities holds collaterals as security to mitigate credit risk in the loans and advances. These collaterals mostly include time and other cash deposits, financial guarantees from other banks, local and international equities, real estate and other fixed assets. The collaterals are held mainly against commercial and individual loans and are managed against relevant exposures at their net realizable values. The Bank holds real estate collateral against transfer of title deed (*ifrag*) as a collateral but due to the difficulty in seizing and liquidating them, the Bank does not consider them as cash flow for impairment assessment for non-performing loans. Collateral generally is not held over due from banks & other financial institutions, except when securities are held as part of reverse repurchase. Collateral usually is not held against investment securities, and no such collateral was held at 31 December 2007 and 2006.

The Bank seeks to manage its credit risk exposure through the diversification of lending activities to ensure that there is no undue concentration of risks with individuals or groups of customers in specific locations or businesses. It also takes security when appropriate. The Bank also seeks additional collateral from the counterparty as soon as impairment indicators are noticed for the relevant loans and advances. The Bank monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement and monitors the market value of collateral obtained periodically.

Specific provisions for credit losses for the impaired lending portfolio are maintained by the Bank's Credit Risk Management in addition to credit-related specific provision for investments. Exposures falling within certain high risk ratings are considered impaired and appropriate specific provisions are individually made. An additional portfolio provision is allocated over the performing loans and advances as well as investments (refer to note (3k) for accounting policy of impairment of financial assets).

**a) Credit quality of financial assets (Loans and advances and Due from Banks and other Financial Institutions)**

The credit quality of loans and advances is managed using internal credit ratings and for due from banks & financial institutions is managed using external credit ratings of Moody's rating agency. The table below shows the credit quality by class of asset.

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**32. CREDIT RISK (continued)**

|   | <u>(SR '000)</u>                |                   |                  |                   | Due from<br>Banks and<br>Other<br>Financial<br>Institutions | <u>Total</u>      |
|---|---------------------------------|-------------------|------------------|-------------------|---|-------------------|
|   | Consumer<br>and Credit<br>Cards | Corporate         | Others           | Sub Total         |   |                   |
| <b>2007</b>   |                                 |                   |                  |                   |   |                   |
| <b>Performing</b>   |                                 |                   |                  |                   |   |                   |
| <i>Neither past due nor impaired</i><br><i>(performing)</i> |                                 |                   |                  |                   |   |                   |
| Standard  | 29,894,134                      | 51,169,885        | 3,717,138        | 84,781,157        | 7,128,339   | 91,909,496        |
| Special mention   | -                               | 789,475           | -                | 789,475           | -   | 789,475           |
| <b>Sub Total</b>  | <b>29,894,134</b>               | <b>51,959,360</b> | <b>3,717,138</b> | <b>85,570,632</b> | <b>7,128,339</b>  | <b>92,698,971</b> |
| <i>Past due but not impaired</i>                            |                                 |                   |                  |                   |   |                   |
| Less than 30 days   | 1,098,308                       | 869,015           | 90,492           | 2,057,815         | -   | 2,057,815         |
| 30-59 days  | 78,786                          | 420,984           | 130,032          | 629,802           | -   | 629,802           |
| 60-90 days  | 50,725                          | 346,963           | 507              | 398,195           | -   | 398,195           |
| <b>Sub Total</b>  | <b>1,227,819</b>                | <b>1,636,962</b>  | <b>221,031</b>   | <b>3,085,812</b>  | <b>-</b>  | <b>3,085,812</b>  |
| <b>Total performing</b>                                     | <b>31,121,953</b>               | <b>53,596,322</b> | <b>3,938,169</b> | <b>88,656,444</b> | <b>7,128,339</b>  | <b>95,784,783</b> |
| Less portfolio provision                                    | (633,654)                       | (574,842)         | (20,670)         | (1,229,166)       | (2,920)   | (1,232,086)       |
| <b>Net performing</b>                                       | <b>30,488,299</b>               | <b>53,021,480</b> | <b>3,917,499</b> | <b>87,427,278</b> | <b>7,125,419</b>  | <b>94,552,697</b> |
| <b>Non-Performing</b>                                       |                                 |                   |                  |                   |   |                   |
| Total Non-Performing  | 741,971                         | 1,114,386         | 110,676          | 1,967,033         | -   | 1,967,033         |
| Less: Specific Provision                                    | (418,565)                       | (1,083,674)       | (37,997)         | (1,540,236)       | -   | (1,540,236)       |
| Less: Collateral  | (307,847)                       | (30,712)          | (72,679)         | (411,238)         | -   | (411,238)         |
| <b>Net Non-Performing</b>                                   | <b>15,559</b>                   | <b>-</b>          | <b>-</b>         | <b>15,559</b>     | <b>-</b>  | <b>15,559</b>     |

**32. CREDIT RISK (continued)**

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| 2006                                 | (SR '000)                       |                          |                         |                          | Due from<br>Banks &<br>Other<br>Financial<br>Institutions | Total                    |
|--------------------------------------|---------------------------------|--------------------------|-------------------------|--------------------------|---|--------------------------|
|                                      | Loans & Advances                |                          |                         |                          |   |                          |
|                                      | Consumer<br>and Credit<br>Cards | Corporate                | Others                  | Sub Total                |   |                          |
| <b>Performing</b>                    |                                 |                          |                         |                          |   |                          |
| <i>Neither past due nor impaired</i> |                                 |                          |                         |                          |   |                          |
| <i>(performing)</i>                  |                                 |                          |                         |                          |   |                          |
| Standard                             | 27,928,320                      | 44,314,544               | 2,453,530               | 74,696,394               | 7,699,457   | 82,395,851               |
| Special mention                      | -                               | 939,318                  | -                       | 939,318                  | -   | 939,318                  |
| Sub Total                            | <u>27,928,320</u>               | <u>45,253,862</u>        | <u>2,453,530</u>        | <u>75,635,712</u>        | <u>7,699,457</u>  | <u>83,335,169</u>        |
| <i>Past due but not impaired</i>     |                                 |                          |                         |                          |   |                          |
| Less than 30 days                    | 1,237,035                       | 876,530                  | 122,945                 | 2,236,510                | -   | 2,236,510                |
| 30-59 days                           | 118,979                         | 235,226                  | 45,184                  | 399,389                  | -   | 399,389                  |
| 60-90 days                           | 69,656                          | 91,045                   | 73,154                  | 233,855                  | -   | 233,855                  |
| Sub Total                            | <u>1,425,670</u>                | <u>1,202,801</u>         | <u>241,283</u>          | <u>2,869,754</u>         | <u>-</u>  | <u>2,869,754</u>         |
| Total performing                     | 29,353,990                      | 46,456,663               | 2,694,813               | 78,505,466               | 7,699,457   | 86,204,923               |
| Less portfolio provision             | (647,774)                       | (715,552)                | (45,224)                | (1,408,550)              | (943)   | (1,409,493)              |
| Net performing                       | <u><u>28,706,216</u></u>        | <u><u>45,741,111</u></u> | <u><u>2,649,589</u></u> | <u><u>77,096,916</u></u> | <u><u>7,698,514</u></u>                                   | <u><u>84,795,430</u></u> |
| <b>Non-Performing</b>                |                                 |                          |                         |                          |   |                          |
| Total Non-Performing                 | 333,231                         | 829,680                  | 493,682                 | 1,656,593                | -   | 1,656,593                |
| Less: Specific Provision             | (272,272)                       | (749,714)                | (486,990)               | (1,508,976)              | -   | (1,508,976)              |
| Less: Collateral                     | (38,012)                        | (43,099)                 | -                       | (81,111)                 | -   | (81,111)                 |
| Net Non-Performing                   | <u><u>22,947</u></u>            | <u><u>36,867</u></u>     | <u><u>6,692</u></u>     | <u><u>66,506</u></u>     | <u><u>-</u></u>   | <u><u>66,506</u></u>     |

Performing loans include renegotiated loans as at 31 December 2007 of SR 416 million (2006: SR 142 million).

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**32. CREDIT RISK (continued)**

**b) Credit quality of financial assets (Investments)**

The credit quality of investments (excluding investment in equities, hedge funds, mutual funds, private equity funds, structured investment vehicle (SIV) under structured credit and Musharaka) is managed using external credit ratings of Moody's rating agency. The table below shows the credit quality by class of asset.

|   | <b><u>Investments</u></b> |                          |
|---|---------------------------|--------------------------|
|   | <b><u>2007</u></b>        | <b><u>2006</u></b>       |
|   | <b><u>SR '000</u></b>     | <b><u>SR '000</u></b>    |
| <b>Performing</b>   |                           |                          |
| High grade (Aaa-Baa3)   | 70,943,765                | 44,893,902               |
| Standard grade (Ba1-B2)   | 88,418                    | 12,810                   |
| Sub-standard grade (B3-C)   | 115,335                   | 8,273                    |
| Unrated   | 1,269,083                 | 488,430                  |
| Sub Total   | <u>72,416,601</u>         | <u>45,403,415</u>        |
| Past due but not impaired (accrued special commission receivable) |                           |                          |
| 0-30 days   | -                         | -                        |
| 30-59 days  | -                         | -                        |
| 60-90 days  | -                         | -                        |
| Sub Total   | <u>-</u>                  | <u>-</u>                 |
| <b>Total performing</b>   | <b>72,416,601</b>         | <b>45,403,415</b>        |
| Less portfolio provision  | <b>(160,135)</b>          | <b>(23,511)</b>          |
| <b>Net performing</b>   | <b><u>72,256,466</u></b>  | <b><u>45,379,904</u></b> |
| <b>Non-Performing</b>   |                           |                          |
| Total Non-Performing  | <b>98,450</b>             | -                        |
| Less: Specific Provision  | <b>(98,450)</b>           | -                        |
| <b>Net Non-Performing (see note 6)</b>                            | <b><u>-</u></b>           | <b><u>-</u></b>          |
| <b>Total</b>  | <b><u>72,256,466</u></b>  | <b><u>45,379,904</u></b> |

The unrated investments comprise junior notes under structured credit.

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**32. CREDIT RISK (continued)**

**c) An industry sector analysis of the Bank's loans and advances**

The tables below show an industry sector analysis of the Bank's loans and advances, net of specific and portfolio provisions; after taking into account total collateral held for both performing and non-performing loans and advances.

|  | <u>(SR '000)</u>                                   |   | <u>Total</u>        |
|--|--|---|---------------------|
|  | <u>Maximum exposure</u>                            |   |                     |
|  | <u>On-balance<br/>sheet, net<br/>of provisions</u> | <u>Off-balance<br/>sheet of<br/>credit-related<br/>commitments &amp;<br/>contingencies,<br/>net of provisions</u> |                     |
| <b>2007</b>                                      |  |   |                     |
| 1. Government and quasi Government               | 22,600,129   | 845,292   | 23,445,421          |
| 2. Banks and other financial institutions        | 2,292,522  | 1,265,718   | 3,558,240           |
| 3. Agriculture and fishing                       | 469,755  | 86,275  | 556,030             |
| 4. Manufacturing                                 | 2,078,044  | 1,000,321   | 3,078,365           |
| 5. Electricity, water, gas and health services   | 1,403,415  | 243,591   | 1,647,006           |
| 6. Building and construction                     | 7,428,069  | 6,480,147   | 13,908,216          |
| 7. Commerce                                      | 14,203,481   | 5,999,918   | 20,203,399          |
| 8. Transportation and communication              | 3,803,726  | 534,720   | 4,338,446           |
| 9. Services                                      | 1,065,572  | 601,561   | 1,667,133           |
| 10. Consumer loans and credit cards              | 30,811,705   | 14,326,448  | 45,138,153          |
| 11. Others                                       | 1,697,657  | 1,236,631   | 2,934,288           |
| <b>Sub Total</b>                                 | <b>87,854,075</b>                                  | <b>32,620,622</b>   | <b>120,474,697</b>  |
| Less: collateral for performing & non-performing | <b>(13,056,996)</b>                                | <b>(2,231,535)</b>  | <b>(15,288,531)</b> |
| <b>Net maximum exposure</b>                      | <b>74,797,079</b>                                  | <b>30,389,087</b>   | <b>105,186,166</b>  |

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**32. CREDIT RISK (continued)**

|  | (SR '000)                                 |   |              |
|--|---|---|--------------|
|  | Maximum exposure                          |   |              |
|  | On-balance<br>sheet, net<br>of provisions | Off-balance<br>sheet of<br>credit-related<br>commitments &<br>contingencies,<br>net of provisions | Total        |
| 2006   |   |   |              |
| 1. Government and quasi Government               | 21,338,248                                | 1,675,043   | 23,013,291   |
| 2. Banks and other financial institutions        | 861,350                                   | 699,012   | 1,560,362    |
| 3. Agriculture and fishing                       | 396,947                                   | 214,589   | 611,536      |
| 4. Manufacturing                                 | 2,348,106                                 | 1,029,638   | 3,377,744    |
| 5. Electricity, water, gas and health services   | 762,248                                   | 72,543  | 834,791      |
| 6. Building and construction                     | 6,523,779                                 | 6,691,276   | 13,215,055   |
| 7. Commerce                                      | 12,721,450                                | 5,426,563   | 18,148,013   |
| 8. Transportation and communication              | 1,039,257                                 | 242,570   | 1,281,827    |
| 9. Services                                      | 691,042                                   | 465,510   | 1,156,552    |
| 10. Consumer loans and credit cards              | 28,767,175                                | 9,369,496   | 38,136,671   |
| 11. Others                                       | 1,794,931                                 | 661,880   | 2,456,811    |
| Sub Total  | 77,244,533                                | 26,548,120  | 103,792,653  |
| Less: collateral for performing & non-performing | (11,648,967)                              | (2,088,806)   | (13,737,773) |
| Net maximum exposure                             | 65,595,566                                | 24,459,314  | 90,054,880   |

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**32. CREDIT RISK (continued)**

d) Counterparty analysis of the Bank's investment and derivatives, net of specific and portfolio provisions.

|   | <u>(SR '000)</u>                           |  |                   |
|---|--|--|-------------------|
|   | Maximum exposure                           |  |                   |
|   | Investment,<br>net of<br><u>provisions</u> | Derivatives<br>financial<br>instruments,<br>(positive<br><u>fair value</u> ) | <u>Total</u>      |
| 2007                                      |  |  |                   |
| 1. Government and quasi Government        | 53,856,743                                 | -  | 53,856,743        |
| 2. Corporate                              | 17,622,492                                 | 5,578  | 17,628,070        |
| 3. Banks and other financial institutions | 13,215,682                                 | 348,428  | 13,564,110        |
| 4. Others                                 | 908,977                                    | -  | 908,977           |
|   | <u>85,603,894</u>                          | <u>354,006</u>   | <u>85,957,900</u> |
| Net maximum exposure                      | <u>85,603,894</u>                          | <u>354,006</u>   | <u>85,957,900</u> |

|   | <u>(SR '000)</u>                           |  |                   |
|---|--|--|-------------------|
|   | Maximum exposure                           |  |                   |
|   | Investment,<br>net of<br><u>provisions</u> | Derivatives<br>financial<br>instruments,<br>(positive<br><u>fair value</u> ) | <u>Total</u>      |
| 2006                                      |  |  |                   |
| 1. Government and quasi Government        | 34,248,984                                 | -  | 34,248,984        |
| 2. Corporate                              | 20,423,741                                 | 1,006  | 20,424,747        |
| 3. Banks and other financial institutions | 3,257,376                                  | 263,486  | 3,520,862         |
| 4. Others                                 | 64,199                                     | -  | 64,199            |
|   | <u>57,994,300</u>                          | <u>264,492</u>   | <u>58,258,792</u> |
| Net maximum exposure                      | <u>57,994,300</u>                          | <u>264,492</u>   | <u>58,258,792</u> |

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**33. MARKET RISK**

Market risk is the risk that changes in market prices, such as special commission rate, credit spreads (not relating to changes in the obligor's / issuer's credit standing), equity prices and foreign exchange rates, will affect the Bank's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return on risk.

The Bank separates its exposure to market risk between trading and non-trading portfolios. Trading portfolios mainly are held by the Treasury division and include positions arising from market making and proprietary position taking, together with financial assets and liabilities that are managed on a fair value basis.

Overall authority for market risk is vested in the Risk Management Committee of the Board of Directors. The Bank's Risk Management Division is responsible for the development of detailed risk management policies (subject to review and approval by the Board of Directors) and for the day-to-day review of their implementation.

**a) MARKET RISK-TRADING PORTFOLIO**

The principal tool used to measure and control market risk exposure within the Bank's trading portfolios is Value at Risk (VaR). The VaR of a trading portfolio is the estimated loss that will arise on the portfolio over a specified period of time (holding period) from an adverse market movement with a specified probability (confidence level). The VaR model used by the Bank is based upon a 99 percent confidence level and assumes a 1-day holding period, except for Fair Value through Income Statement (FVIS) investments which are computed over a 1-month holding period (i.e., VaR is measured daily, except for VaR on FVIS investments which are computed on a monthly basis), to facilitate the comparison with the trading income (loss) which is also computed and reported on a daily and monthly basis respectively for these products. The model computes volatility and correlations using market data for the last one year.

The Bank uses VaR limits for total market risk embedded in its trading activities including derivatives related to foreign exchange and special commission rate. The bank also assesses the market risks using VaR in its FVIS investments which are controlled by volume limits. The overall structure of VaR limits is subject to review and approval by the Board of Directors. VaR limits are allocated to trading portfolios. The daily reports of utilisation of VaR limits are submitted to the senior management of the Bank. In addition, regular summaries about various risk measures including the Economic Capital are submitted to the Risk Management Committee of the Board.

Although VaR is an important tool for measuring market risk, the assumptions on which the model is based do give rise to some limitations, including the following:

- (i) A 1-day holding period assumes that it is possible to hedge or dispose of positions within one day horizon. This is considered to be a realistic assumption in most of the cases but may not be the case in situations in which there is severe market illiquidity for a prolonged period.
- (ii) A 99 percent confidence level does not reflect losses that may occur beyond this level. Even within the model used there is a one percent probability that losses could exceed the VaR.
- (iii) VaR is calculated on an end-of-day basis and does not reflect exposures that may arise on positions during the trading day.
- (iv) The use of historical data as a basis for determining the possible range of future outcomes may not always cover all possible scenarios, especially those of an exceptional nature.
- (v) The VaR measure is dependent upon the Bank's position and the volatility of market prices. The VaR of an unchanged position reduces if the market price volatility declines and vice versa.

The limitations of the VaR methodology are recognised by supplementing VaR limits with other position and sensitivity limit structures, including limits to address potential concentration risks within each trading portfolio. In addition, the Bank uses stress tests to model the financial impact of exceptional market scenarios on individual trading portfolios and the Bank's overall trading position.



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**33. MARKET RISK (continued)**

**a) MARKET RISK-TRADING BOOK (continued)**

The table below shows Bank's VaR related information for the year ended 31 December 2007 and 2006 for both Held for Trading and Held as FVIS portfolios:

|                            | <u>(SR '000)</u>            |  |              |             |
|----------------------------|-----------------------------|--|--------------|-------------|
|                            | Held for Trading            |  |              |             |
| 2007                       | <u>Foreign<br/>exchange</u> | <u>Special<br/>commission<br/>rate</u> | <u>Total</u> | <u>FVIS</u> |
| VaR as at 31 December 2007 | 1,410                       | 1,132                                  | 2,542        | 263,832     |
| Average VaR for 2007       | 917                         | 223                                    | 1,140        | 325,879     |
| Maximum (highest)          | 4,095                       | 1,156                                  | 5,251        | 448,494     |
| Minimum (lowest)           | 57                          | 27                                     | 84           | 164,531     |

|                            | <u>(SR '000)</u>            |  |              |             |
|----------------------------|-----------------------------|--|--------------|-------------|
|                            | Held for Trading            |  |              |             |
| 2006                       | <u>Foreign<br/>exchange</u> | <u>Special<br/>commission<br/>rate</u> | <u>Total</u> | <u>FVIS</u> |
| VaR as at 31 December 2006 | 1,383                       | 93                                     | 1,476        | 159,897     |
| Average VaR for 2006       | 716                         | 144                                    | 860          | 151,727     |
| Maximum (highest)          | 3,011                       | 380                                    | 3,391        | 178,049     |
| Minimum (lowest)           | 61                          | 68                                     | 129          | 111,190     |

**b) MARKET RISK - NON TRADING BOOK**

Market risk on non-trading book positions mainly arises from the special commission rate, foreign currency exposures and equity price changes.

**b-1.1) SPECIAL COMMISSION RATE RISK**

Special commission rate risk arises from the possibility that changes in special commission rates will affect future cash flows or the fair values of financial instruments. The Bank's Assets Liabilities Committee (ALCO) has established limits on the special commission rate gap. Positions are monitored on a daily basis and reported on a monthly basis to ALCO and hedging strategies are used to ensure positions are maintained within the established limits. In case of stressed market conditions, the asset-liability gap may be monitored more frequently.

The following table depicts the sensitivity due to reasonably possible changes in special commission rates, with other variables held constant, on the Bank's consolidated statement of income or equity. The sensitivity of the income is the effect of the assumed changes in special commission rates on the net special commission income for one year, based on the special commission bearing non-trading financial assets and financial liabilities held as at December 31, 2007, including the effect of hedging instruments. The sensitivity of the Bank's equity is calculated by revaluing the fixed rate available for sale financial assets, including the effect of any associated hedges, as at December 31, 2007 for the effect of assumed changes in special commission rates. The sensitivity of equity is analyzed by maturity of the assets or cash flow hedge swaps. All the non-trading book exposures are monitored and analyzed in currency concentrations and relevant sensitivities are disclosed in local currency. The sensitivity analysis does not take account of actions by the Bank that might be taken to mitigate the effect of such changes.

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**33. MARKET RISK (continued)**

**b) MARKET RISK - NON TRADING BOOK (continued)**

b-1.1) SPECIAL COMMISSION RATE RISK (continued)

| 2007            | Increase /<br>Decrease<br>in basis<br>points | Sensitivity<br>of special<br>commission<br>income | SR '000  |                        |                      |                         |              |
|-----------------|--|---|--|------------------------|----------------------|-------------------------|--------------|
|                 |  |   | Sensitivity of shareholder's equity (other reserves) |                        |                      |                         |              |
|                 |  |   | <u>0-6<br/>months</u>                                | <u>6-12<br/>months</u> | <u>1-5<br/>years</u> | <u>Over<br/>5 years</u> | <u>Total</u> |
| <u>Currency</u> |  |   |  |                        |                      |                         |              |
| SR              | ±10  | ± 11,903  | ± 39   | -                      | ± 10,687             | -                       | ± 10,726     |
| USD             | ±10  | ± 9,641   | ± 3  | -                      | ± 12,240             | ± 74,891                | ± 87,134     |
| EUR             | ±15  | ± 1,946   | -  | -                      | -                    | ± 290                   | ± 290        |
| GBP             | ±25  | ± 276   | -  | -                      | -                    | -                       | -            |
| JPY             | ±10  | ± 372   | -  | -                      | -                    | -                       | -            |

| 2006            | Increase /<br>Decrease<br>in basis<br>points | Sensitivity<br>of special<br>commission<br>income | SR '000  |                        |                      |                         |              |
|-----------------|--|---|--|------------------------|----------------------|-------------------------|--------------|
|                 |  |   | Sensitivity of shareholder's equity (other reserves) |                        |                      |                         |              |
|                 |  |   | <u>0-6<br/>months</u>                                | <u>6-12<br/>months</u> | <u>1-5<br/>years</u> | <u>Over<br/>5 years</u> | <u>Total</u> |
| <u>Currency</u> |  |   |  |                        |                      |                         |              |
| SR              | ±10  | ± 9,669   | -  | -                      | ± 9,356              | -                       | ± 9,356      |
| USD             | ±10  | ± 5,850   | -  | -                      | ± 10,197             | ± 17,848                | ± 28,045     |
| EUR             | ±15  | ± 459   | -  | -                      | -                    | -                       | -            |
| GBP             | ±25  | ± 961   | -  | -                      | -                    | -                       | -            |
| JPY             | ±10  | ± 112   | -  | -                      | -                    | -                       | -            |

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**33. MARKET RISK (continued)**

**b) MARKET RISK - NON TRADING BOOK (continued)**

**b-1.2) Special commission rate sensitivity of assets, liabilities and off-balance sheet items**

The Bank manages exposure to the effects of various risks associated with fluctuations in the prevailing levels of market special commission rates on its financial position and cash flows. The table below summarizes the Bank's exposure to special commission rate risks. Included in the table are the Bank's assets and liabilities at carrying amounts, categorized by the earlier of the contractual re-pricing or the maturity dates. The Bank manages exposure to special commission rate risk as a result of mismatches or gaps in the amounts of assets and liabilities and off-balance sheet instruments that mature or re-price in a given period. The Bank manages this risk by matching the re-pricing of assets and liabilities through risk management strategies.

The table below summarizes the Bank's exposure to special commission rate risks.

| 2007  | <u>SR '000</u>             |                        |                      |                         | Non-special<br>commission<br>bearing | <u>Total</u>       | Effective<br>special<br>commission<br>rate |
|---|----------------------------|------------------------|----------------------|-------------------------|--------------------------------------|--------------------|--|
|   | <u>Within 3<br/>months</u> | <u>3-12<br/>months</u> | <u>1-5<br/>years</u> | <u>Over 5<br/>years</u> |                                      |                    |  |
| <b>Assets</b>   |                            |                        |                      |                         |                                      |                    |  |
| Cash and balances with SAMA                                   | 12,665,593                 | -                      | -                    | -                       | 9,338,545                            | 22,004,138         | -  |
| Due from banks and other<br>financial institutions            | 5,129,688                  | 710,963                | -                    | -                       | 1,284,768                            | 7,125,419          | 4.91%                                      |
| Investments, net  | 22,672,172                 | 6,455,338              | 19,293,855           | 25,540,036              | 11,642,493                           | 85,603,894         | 5.27%                                      |
| Loans and advances, net                                       | 25,629,308                 | 13,026,588             | 35,033,567           | 13,636,535              | 528,077                              | 87,854,075         | 6.36%                                      |
| Investment in associates, net                                 | -                          | -                      | -                    | -                       | 905,234                              | 905,234            | -  |
| Other real estate, net  | -                          | -                      | -                    | 554                     | 269,167                              | 269,721            | -  |
| Property and equipment, net                                   | -                          | -                      | -                    | 10,091                  | 1,758,138                            | 1,768,229          | -  |
| Other assets  | -                          | -                      | -                    | 3,270                   | 3,183,170                            | 3,186,440          | -  |
| <b>Total assets</b>   | <b>66,096,761</b>          | <b>20,192,889</b>      | <b>54,327,422</b>    | <b>39,190,486</b>       | <b>28,909,592</b>                    | <b>208,717,150</b> |  |
| <b>Liabilities and shareholders' equity</b>                   |                            |                        |                      |                         |                                      |                    |  |
| Due to banks and other<br>financial institutions              | 22,402,363                 | 614,673                | -                    | -                       | 5,469,815                            | 28,486,851         | 4.73%                                      |
| Customers' deposits   | 49,058,488                 | 8,491,373              | 1,856,320            | -                       | 83,419,281                           | 142,825,462        | 4.48%                                      |
| Debt securities issued  | 2,623,029                  | -                      | -                    | -                       | -                                    | 2,623,029          | 5.68%                                      |
| Other liabilities   | -                          | -                      | -                    | -                       | 5,172,160                            | 5,172,160          | -  |
| Shareholders' equity  | -                          | -                      | -                    | -                       | 29,531,088                           | 29,531,088         | -  |
| Minority interest   | -                          | -                      | -                    | -                       | 78,560                               | 78,560             | -  |
| <b>Total liabilities and<br/>shareholders' equity</b>         | <b>74,083,880</b>          | <b>9,106,046</b>       | <b>1,856,320</b>     | <b>-</b>                | <b>123,670,904</b>                   | <b>208,717,150</b> |  |
| <b>On-balance sheet gap</b>                                   | <b>(7,987,119)</b>         | <b>11,086,843</b>      | <b>52,471,102</b>    | <b>39,190,486</b>       | <b>(94,761,312)</b>                  |                    |  |
| <b>Off-balance sheet gap</b>                                  | <b>(2,809,500)</b>         | <b>1,157,137</b>       | <b>(904,134)</b>     | <b>2,650,246</b>        | <b>(93,749)</b>                      |                    |  |
| <b>Total special commission rate<br/>sensitivity gap</b>      | <b>(10,796,619)</b>        | <b>12,243,980</b>      | <b>51,566,968</b>    | <b>41,840,732</b>       | <b>(94,855,061)</b>                  |                    |  |
| <b>Cumulative special commission<br/>rate sensitivity gap</b> | <b>(10,796,619)</b>        | <b>1,447,361</b>       | <b>53,014,329</b>    | <b>94,855,061</b>       | <b>-</b>                             |                    |  |

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**33. MARKET RISK (continued)**

**b) MARKET RISK - NON TRADING BOOK (continued)**

**b-1.2) Special commission rate sensitivity of assets, liabilities and off-balance sheet items**

| 2006  | <u>SR '000</u>     |                   |                   |                   |                     | Non-special<br>commission<br>bearing | Total | Effective<br>special<br>commission<br>rate |
|---|--------------------|-------------------|-------------------|-------------------|---------------------|--------------------------------------|-------|--|
|   | Within 3<br>months | 3-12<br>months    | 1-5<br>years      | Over 5<br>years   |                     |                                      |       |  |
| <b>Assets</b>   |                    |                   |                   |                   |                     |                                      |       |  |
| Cash and balances with SAMA                               | 915,804            | -                 | -                 | -                 | 6,900,758           | 7,816,562                            | -     |  |
| Due from banks and other financial institutions           | 6,757,870          | -                 | 1,692             | -                 | 938,952             | 7,698,514                            | 4.99% |  |
| Investments, net  | 8,537,490          | 7,401,763         | 14,760,260        | 14,249,841        | 13,044,946          | 57,994,300                           | 4.77% |  |
| Loans and advances, net                                   | 36,841,804         | 9,544,482         | 16,653,596        | 13,922,558        | 282,093             | 77,244,533                           | 7.09% |  |
| Investment in associates, net                             | -                  | -                 | -                 | -                 | 884,122             | 884,122                              | -     |  |
| Other real estate, net                                    | -                  | -                 | -                 | -                 | 359,684             | 359,684                              | -     |  |
| Property and equipment, net                               | -                  | -                 | -                 | -                 | 1,578,783           | 1,578,783                            | -     |  |
| Other assets  | -                  | -                 | -                 | -                 | 2,129,662           | 2,129,662                            | -     |  |
| <b>Total assets</b>                                       | <b>53,052,968</b>  | <b>16,946,245</b> | <b>31,415,548</b> | <b>28,172,399</b> | <b>26,119,000</b>   | <b>155,706,160</b>                   |       |  |
| <b>Liabilities and shareholders' equity</b>               |                    |                   |                   |                   |                     |                                      |       |  |
| Due to banks and other financial institutions             | 6,109,450          | 500,190           | 5,081             | -                 | 292,317             | 6,907,038                            | 5.10% |  |
| Customers' deposits                                       | 44,880,964         | 9,543,590         | 425,498           | -                 | 62,649,296          | 117,499,348                          | 4.88% |  |
| Debt securities issued                                    | 2,622,320          | -                 | -                 | -                 | -                   | 2,622,320                            | 5.37% |  |
| Other liabilities   | -                  | -                 | -                 | -                 | 4,678,101           | 4,678,101                            | -     |  |
| Shareholders' equity                                      | -                  | -                 | -                 | -                 | 23,999,353          | 23,999,353                           | -     |  |
| <b>Total liabilities and shareholders' equity</b>         | <b>53,612,734</b>  | <b>10,043,780</b> | <b>430,579</b>    | <b>-</b>          | <b>91,619,067</b>   | <b>155,706,160</b>                   |       |  |
| <b>On-balance sheet gap</b>                               | <b>(559,766)</b>   | <b>6,902,465</b>  | <b>30,984,969</b> | <b>28,172,399</b> | <b>(65,500,067)</b> |                                      |       |  |
| <b>Off-balance sheet gap</b>                              | <b>(1,890,161)</b> | <b>169,322</b>    | <b>1,998,668</b>  | <b>(277,829)</b>  |                     |                                      |       |  |
| <b>Total special commission rate sensitivity gap</b>      | <b>(2,449,927)</b> | <b>7,071,787</b>  | <b>32,983,637</b> | <b>27,894,570</b> | <b>(65,500,067)</b> |                                      |       |  |
| <b>Cumulative special commission rate sensitivity gap</b> | <b>(2,449,927)</b> | <b>4,621,860</b>  | <b>37,605,497</b> | <b>65,500,067</b> | <b>-</b>            |                                      |       |  |

The off-balance sheet gap represents the net notional amounts of derivative financial instruments, which are used to manage the special commission rate risk.

The effective special commission rate (effective yield) of a monetary financial instrument is the rate that, when used in a present value calculation, results in the carrying amount of the instrument. The rate is a historical rate for a fixed rate instrument carried at amortized cost and a current market rate adjusted for credit spread for a floating rate instrument or an instrument carried at fair value.

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**33. MARKET RISK (continued)**

**b) MARKET RISK - NON TRADING BOOK (continued)**

**ii) CURRENCY RISK**

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Bank manages exposure to the effects of fluctuations in prevailing foreign currency exchange rates on its financial position and cash flows. The Board has set limits on positions by currency. Positions are monitored on a daily basis and hedging strategies are used to ensure positions are maintained within established limits.

At the year end, the Bank had the following significant net exposures denominated in foreign currencies:

|           | <b>2007</b>                | 2006                |
|-----------|----------------------------|---------------------|
|           | <b>SR '000</b>             | SR '000             |
|           | <b><u>Long (short)</u></b> | <u>Long (short)</u> |
| US Dollar | <b>(1,204,725)</b>         | (2,004,889)         |
| JPY       | <b>235,028</b>             | (217,586)           |
| EUR       | <b>148,902</b>             | 26,735              |
| GBP       | <b>65,775</b>              | 76,145              |

Long position indicates that assets in a foreign currency are higher than the liabilities in the same currency; the opposite applies to short position.

The table below indicates the extent to which the Bank was exposed to currency risk at 31 December 2007 on its foreign currency positions. The analysis is performed for reasonably possible movement of the currency rate against the Saudi riyal with all other variable held constant, including the effect of hedging instruments, on the consolidated statement of income; the effect on equity is not significant. A negative amount in the table reflects a potential net reduction in consolidated statement of income, while a positive amount reflects a net potential increase. The sensitivity analysis does not take account of actions by the Bank that might be taken to mitigate the effect of such changes.

| <u>Currency</u> | <b>2007</b>   |                             | 2006  |                     |
|-----------------|---|-----------------------------|---|---------------------|
|                 | <b>Increase/<br/>Decrease in<br/>currency<br/>rate in %</b> | <b>Effect on<br/>profit</b> | Increase/<br>Decrease in<br>currency<br>rate in % | Effect on<br>profit |
|                 | <b><u>SR '000</u></b>                                       |                             | <u>SR '000</u>                                    |                     |
| US Dollar       | ± 10%   | + 120,473                   | ± 10%   | + 200,489           |
| JPY             | ± 10%   | ± 23,503                    | ± 10%   | + 21,759            |
| EUR             | ± 10%   | ± 14,890                    | ± 10%   | ± 2,674             |
| GBP             | ± 10%   | ± 6,578                     | ± 10%   | ± 7,614             |

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**33. MARKET RISK (continued)**

**b) MARKET RISK - NON TRADING BOOK (continued)**

**iii) EQUITY PRICE RISK**

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the levels of equity index and the value of individual stocks.

The effect on shareholders' equity (other reserves) as a result of a change in the fair value of equity instruments held as available-for-sale at 31 December 2007 and 2006 due to reasonably possible changes in the following market index, with all other variables held constant, is as follows:

| <u>Market index</u>                | <u>2007</u><br><u>SR '000</u>                 |  | <u>2006</u><br><u>SR '000</u>                 |  |
|------------------------------------|---|--|---|--|
|                                    | <u>Increase /<br/>Decrease in<br/>index %</u> | <u>Effect on<br/>shareholders'<br/>equity (other<br/>reserves)</u> | <u>Increase /<br/>Decrease in<br/>index %</u> | <u>Effect on<br/>shareholders'<br/>equity (other<br/>reserves)</u> |
| Saudi local shares index (Tadawul) | ± 20%   | ± 564,422  | ± 49%   | ± 1,159,640  |

In addition, the Bank is also at risk should individual positions change in fair value relative to the index.

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**34. LIQUIDITY RISK**

Liquidity risk is the risk that the Bank will be unable to meet its payment obligations when they fall due under normal and stress circumstances. Liquidity risk can be caused by market disruptions or credit downgrades, which may cause certain sources of funding to be less readily available. To mitigate this risk, management has diversified funding sources in addition to its core deposit base, manages assets with liquidity in mind, maintaining an appropriate balance of cash, cash equivalents and readily marketable securities and monitors future cash flows and liquidity on a daily basis. The Bank also has committed lines of credit that it can access to meet liquidity needs.

In accordance with the Banking Control Law and the regulations issued by SAMA, the Bank maintains a statutory deposit with SAMA of 9% of total demand deposits and 2% of savings and time deposits. In addition to the statutory deposit, the Bank also maintains liquid reserves of not less than 20% of the deposit liabilities, in the form of cash, Saudi Government Development Bonds or assets, which can be converted into cash within a period not exceeding 30 days. The Bank has the ability to raise additional funds through repo facilities available with SAMA against Saudi Government Development Bonds up to 75% of the nominal value of bonds held.

The liquidity position is assessed and managed under a variety of scenarios, giving due consideration to stress factors relating to both the market in general and specifically to the Bank. One of these methods is to maintain limits on the ratio of liquid assets to deposit liabilities, set to reflect market conditions. Liquid assets consists of cash, short term bank deposits and liquid debt securities available for immediate sale and saudi government bonds excluding repos. Deposits liabilities include both customers and Banks, excluding non-resident Bank deposits in foreign currency. The ratio during the year was as follows:

|                         | <b>2007</b> | 2006     |
|-------------------------|-------------|----------|
|                         | <b>%</b>    | <b>%</b> |
| As at 31 December       | <b>49%</b>  | 43%      |
| Average during the year | <b>43%</b>  | 44%      |
| Highest                 | <b>49%</b>  | 47%      |
| Lowest                  | <b>40%</b>  | 41%      |

**a) Analysis of financial liabilities by remaining contractual maturities**

The table below summarises the maturity profile of the Bank's financial liabilities at 31 December 2007 and 2006 based on contractual undiscounted repayment obligations; as special commission payments up to contractual maturity are included in the table, totals do not match with the balance sheet. The contractual maturities of liabilities have been determined on the basis of the remaining period at the consolidated balance sheet date to the contractual maturity date and do not take into account the effective expected maturities as shown on note (b) below (Maturity analysis of assets and liabilities for the expected maturities). Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment on the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

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**34. LIQUIDITY RISK (continued)**

**a) Analysis of financial liabilities by remaining contractual maturities (continued)**

| <u>Financial liabilities</u>   | <u>SR '000</u>    |                           |                       |                     |                     | <u>Total</u>       |
|--|-------------------|---------------------------|-----------------------|---------------------|---------------------|--------------------|
|  | <u>On demand</u>  | <u>Less than 3 months</u> | <u>3 to 12 months</u> | <u>1 to 5 years</u> | <u>Over 5 years</u> |                    |
| <b>As at 31 December 2007</b>  |                   |                           |                       |                     |                     |                    |
| Due to banks and other financial institutions                        | 5,343,663         | 22,582,911                | 631,208               | 3,905               | -                   | 28,561,687         |
| Customers' deposits  | 82,848,756        | 49,486,703                | 8,661,400             | 2,122,221           | -                   | 143,119,080        |
| Debt securities issued   | -                 | 36,282                    | 108,847               | 2,891,878           | -                   | 3,037,007          |
| Derivative financial instruments (gross contractual amounts payable) | 597,741           | 1,617,903                 | 517,880               | 4,461,830           | -                   | 7,195,354          |
| <b>Total undiscounted financial liabilities 2007</b>                 | <b>88,790,160</b> | <b>73,723,799</b>         | <b>9,919,335</b>      | <b>9,479,834</b>    | <b>-</b>            | <b>181,913,128</b> |

| <u>Financial liabilities</u>   | <u>SR '000</u>    |                           |                       |                     |                     | <u>Total</u>       |
|--|-------------------|---------------------------|-----------------------|---------------------|---------------------|--------------------|
|  | <u>On demand</u>  | <u>Less than 3 months</u> | <u>3 to 12 months</u> | <u>1 to 5 years</u> | <u>Over 5 years</u> |                    |
| <b>As at 31 December 2006</b>  |                   |                           |                       |                     |                     |                    |
| Due to banks and other financial institutions                        | 2,032,210         | 4,766,657                 | 126,781               | -                   | -                   | 6,925,648          |
| Customers' deposits  | 61,771,599        | 45,998,599                | 8,324,261             | 1,975,627           | 18,750              | 118,088,836        |
| Debt securities issued   | -                 | 37,293                    | 113,060               | 3,037,007           | -                   | 3,187,360          |
| Derivative financial instruments (gross contractual amounts payable) | 191,400           | 169,734                   | 643,268               | 3,934,637           | -                   | 4,939,039          |
| <b>Total undiscounted financial liabilities 2006</b>                 | <b>63,995,209</b> | <b>50,972,283</b>         | <b>9,207,370</b>      | <b>8,947,271</b>    | <b>18,750</b>       | <b>133,140,883</b> |

The contractual maturity structure of the Bank's credit-related contingencies and commitments are shown under note (20).



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**34. LIQUIDITY RISK (continued)**

**b) MATURITY ANALYSIS OF ASSETS AND LIABILITIES**

The table below shows an analysis of assets and liabilities analysed according to when they are expected to be recovered or settled. See note (a) above for the Bank's contractual undiscounted financial liabilities.

|   | <u>(SR '000)</u>           |                       |                   |                         |                     |                    |                          |                    |
|---|----------------------------|-----------------------|-------------------|-------------------------|---------------------|--------------------|--------------------------|--------------------|
|   | <u>Less than 12 months</u> |                       |                   | <u>More than 1 year</u> |                     |                    | <u>No-fixed maturity</u> | <u>Total</u>       |
|   | <u>Less than 3 months</u>  | <u>3 to 12 months</u> | <u>Sub total</u>  | <u>1 to 5 years</u>     | <u>Over 5 years</u> | <u>Sub total</u>   |                          |                    |
| <b>2007</b>                                       |                            |                       |                   |                         |                     |                    |                          |                    |
| <b>Assets</b>                                     |                            |                       |                   |                         |                     |                    |                          |                    |
| Cash and balances with SAMA                       | 13,045,111                 | 554,111               | 13,599,222        | 935,028                 | 7,469,888           | 8,404,916          | -                        | 22,004,138         |
| Due from banks and other financial institutions   | 3,619,648                  | 578,675               | 4,198,323         | 685,250                 | 2,241,846           | 2,927,096          | -                        | 7,125,419          |
| Investments, net                                  | 15,115,559                 | 14,064,650            | 29,180,209        | 24,400,541              | 28,477,655          | 52,878,196         | 3,545,489                | 85,603,894         |
| Loans and advances, net                           | 23,618,699                 | 13,070,281            | 36,688,980        | 36,932,983              | 13,804,568          | 50,737,551         | 427,544                  | 87,854,075         |
| Investment in associates, net                     | -                          | -                     | -                 | -                       | -                   | -                  | 905,234                  | 905,234            |
| Other real estate, net                            | -                          | -                     | -                 | -                       | -                   | -                  | 269,721                  | 269,721            |
| Property and equipment, net                       | -                          | -                     | -                 | -                       | -                   | -                  | 1,768,229                | 1,768,229          |
| Other assets                                      | 93,469                     | 376,893               | 470,362           | 297,273                 | 548,874             | 846,147            | 1,869,931                | 3,186,440          |
| <b>Total assets</b>                               | <b>55,492,486</b>          | <b>28,644,610</b>     | <b>84,137,096</b> | <b>63,251,075</b>       | <b>52,542,831</b>   | <b>115,793,906</b> | <b>8,786,148</b>         | <b>208,717,150</b> |
| <b>Liabilities and shareholders' equity</b>       |                            |                       |                   |                         |                     |                    |                          |                    |
| Due to banks and other financial institutions     | 22,804,172                 | 872,696               | 23,676,868        | 537,973                 | 4,272,010           | 4,809,983          | -                        | 28,486,851         |
| Customers' deposits                               | 58,456,726                 | 12,650,819            | 71,107,545        | 9,587,966               | 62,129,951          | 71,717,917         | -                        | 142,825,462        |
| Debt securities issued                            | 2,623,029                  | -                     | 2,623,029         | -                       | -                   | -                  | -                        | 2,623,029          |
| Other liabilities                                 | 1,032,492                  | 82,875                | 1,115,367         | 61,383                  | 128,397             | 189,780            | 3,867,013                | 5,172,160          |
| <b>Total liabilities</b>                          | <b>84,916,419</b>          | <b>13,606,390</b>     | <b>98,522,809</b> | <b>10,187,322</b>       | <b>66,530,358</b>   | <b>76,717,680</b>  | <b>3,867,013</b>         | <b>179,107,502</b> |
| <b>Total shareholders' equity</b>                 | <b>-</b>                   | <b>-</b>              | <b>-</b>          | <b>-</b>                | <b>-</b>            | <b>-</b>           | <b>29,609,648</b>        | <b>29,609,648</b>  |
| <b>Total liabilities and shareholders' equity</b> | <b>84,916,419</b>          | <b>13,606,390</b>     | <b>98,522,809</b> | <b>10,187,322</b>       | <b>66,530,358</b>   | <b>76,717,680</b>  | <b>33,476,661</b>        | <b>208,717,150</b> |

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**34. LIQUIDITY RISK (continued)**

**b) MATURITY ANALYSIS OF ASSETS AND LIABILITIES (continued)**

|   | (SR '000)             |                   |                   |                   |                   |                   |                      |                    |
|---|-----------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------------|--------------------|
|   | Less than 12 months   |                   |                   | More than 1 year  |                   |                   | No-fixed<br>maturity | Total              |
|   | Less than<br>3 months | 3 to 12<br>months | Sub total         | 1 to 5<br>years   | Over 5<br>years   | Sub total         |                      |                    |
| 2006  |                       |                   |                   |                   |                   |                   |                      |                    |
| <b>Assets</b>   |                       |                   |                   |                   |                   |                   |                      |                    |
| Cash and balances with SAMA                           | 1,149,933             | 455,750           | 1,605,683         | 691,470           | 5,519,409         | 6,210,879         | -                    | 7,816,562          |
| Due from banks and other<br>financial institutions    | 6,616,191             | 29,988            | 6,646,179         | 234,458           | 817,877           | 1,052,335         | -                    | 7,698,514          |
| Investments, net                                      | 4,983,349             | 10,581,866        | 15,565,215        | 23,982,699        | 15,726,143        | 39,708,842        | 2,720,243            | 57,994,300         |
| Loans and advances, net                               | 14,916,504            | 29,178,160        | 44,094,664        | 18,791,596        | 14,251,936        | 33,043,532        | 106,337              | 77,244,533         |
| Investment in associates, net                         | -                     | -                 | -                 | 884,122           | -                 | 884,122           | -                    | 884,122            |
| Other real estate, net                                | -                     | -                 | -                 | -                 | -                 | -                 | 359,684              | 359,684            |
| Property and equipment, net                           | -                     | -                 | -                 | -                 | -                 | -                 | 1,578,783            | 1,578,783          |
| Other assets  | 191,187               | 316,521           | 507,708           | 252,286           | 452,442           | 704,728           | 917,226              | 2,129,662          |
| <b>Total assets</b>                                   | <u>27,857,164</u>     | <u>40,562,285</u> | <u>68,419,449</u> | <u>44,836,631</u> | <u>36,767,807</u> | <u>81,604,438</u> | <u>5,682,273</u>     | <u>155,706,160</u> |
| <b>Liabilities and shareholders'<br/>equity</b>       |                       |                   |                   |                   |                   |                   |                      |                    |
| Due to banks and other financial<br>institutions      | 4,578,499             | 502,525           | 5,081,024         | 200,246           | 1,625,768         | 1,826,014         | -                    | 6,907,038          |
| Customers' deposits                                   | 52,207,525            | 13,697,347        | 65,904,872        | 5,732,720         | 45,861,756        | 51,594,476        | -                    | 117,499,348        |
| Debt securities issued                                | -                     | -                 | -                 | 2,622,320         | -                 | 2,622,320         | -                    | 2,622,320          |
| Other liabilities                                     | 901,716               | 223,105           | 1,124,821         | 109,888           | -                 | 109,888           | 3,443,392            | 4,678,101          |
| <b>Total liabilities</b>                              | <u>57,687,740</u>     | <u>14,422,977</u> | <u>72,110,717</u> | <u>8,665,174</u>  | <u>47,487,524</u> | <u>56,152,698</u> | <u>3,443,392</u>     | <u>131,706,807</u> |
| Total shareholders' equity                            | -                     | -                 | -                 | -                 | -                 | -                 | 23,999,353           | 23,999,353         |
| <b>Total liabilities and<br/>shareholders' equity</b> | <u>57,687,740</u>     | <u>14,422,977</u> | <u>72,110,717</u> | <u>8,665,174</u>  | <u>47,487,524</u> | <u>56,152,698</u> | <u>27,442,745</u>    | <u>155,706,160</u> |

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**35. GEOGRAPHICAL CONCENTRATION OF ASSETS, LIABILITIES, COMMITMENTS AND CONTINGENCIES AND CREDIT EXPOSURE**

a) The distribution by geographical region for major categories of assets, liabilities and commitments and contingencies and credit exposure at year end is as follows:

| 2007  | (SR '000)                          |                            |                   |                        | Total              |
|---|------------------------------------|----------------------------|-------------------|------------------------|--------------------|
|   | <u>The Kingdom of Saudi Arabia</u> | <u>GCC and Middle East</u> | <u>Europe</u>     | <u>Other countries</u> |                    |
| <b>Assets</b>                                   |                                    |                            |                   |                        |                    |
| Cash and balances with SAMA                     | 21,685,652                         | 1,339                      | 52,450            | 264,697                | 22,004,138         |
| Due from banks and other financial institutions | 2,984,530                          | 327,332                    | 1,525,483         | 2,288,074              | 7,125,419          |
| Investments, net                                | 47,315,629                         | 1,612,669                  | 5,372,671         | 31,302,925             | 85,603,894         |
| Loans and advances, net                         | 85,519,450                         | 630,521                    | 1,340,526         | 363,578                | 87,854,075         |
| Investment in associates, net                   | 905,234                            | -                          | -                 | -                      | 905,234            |
| <b>Total</b>                                    | <b>158,410,495</b>                 | <b>2,571,861</b>           | <b>8,291,130</b>  | <b>34,219,274</b>      | <b>203,492,760</b> |
| <b>Liabilities</b>                              |                                    |                            |                   |                        |                    |
| Due to banks and other financial institutions   | 2,142,425                          | 11,718,634                 | 13,480,322        | 1,145,470              | 28,486,851         |
| Customers' deposits                             | 139,767,395                        | 530,551                    | 2,217,400         | 310,116                | 142,825,462        |
| Debt securities issued                          | -                                  | -                          | 2,623,029         | -                      | 2,623,029          |
| <b>Total</b>                                    | <b>141,909,820</b>                 | <b>12,249,185</b>          | <b>18,320,751</b> | <b>1,455,586</b>       | <b>173,935,342</b> |
| Commitments and contingencies                   | 18,743,009                         | 3,438,869                  | 2,290,956         | 8,322,587              | 32,795,421         |
| Credit exposure (credit equivalent):            |                                    |                            |                   |                        |                    |
| Commitments and contingencies                   | 8,884,907                          | 1,290,882                  | 1,074,971         | 2,816,979              | 14,067,739         |
| Derivatives                                     | 506,908                            | 108,546                    | 618,767           | 219,999                | 1,454,220          |

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**35. GEOGRAPHICAL CONCENTRATION OF ASSETS, LIABILITIES, COMMITMENTS AND CONTINGENCIES AND CREDIT EXPOSURE (continued)**

a) The distribution by geographical region for major categories of assets, liabilities and commitments and contingencies and credit exposure at year end is as follows:

|   | (SR '000)  |                                      |                   |                                  |                    |
|---|--|--------------------------------------|-------------------|----------------------------------|--------------------|
| 2006  | <u>The</u><br><u>Kingdom of</u><br><u>Saudi Arabia</u> | <u>GCC and</u><br><u>Middle East</u> | <u>Europe</u>     | <u>Other</u><br><u>countries</u> | <u>Total</u>       |
| <b>Assets</b>                                   |  |                                      |                   |                                  |                    |
| Cash and balances with SAMA                     | 7,495,652  | 835                                  | 2,643             | 317,432                          | 7,816,562          |
| Due from banks and other financial institutions | 1,285,456  | 1,233,456                            | 4,608,952         | 570,650                          | 7,698,514          |
| Investments, net                                | 37,649,765   | 1,522,935                            | 6,302,030         | 12,519,570                       | 57,994,300         |
| Loans and advances, net                         | 76,504,502   | 157,215                              | 486,570           | 96,246                           | 77,244,533         |
| Investment in associates, net                   | 884,122  | -                                    | -                 | -                                | 884,122            |
| <b>Total</b>                                    | <u>123,819,497</u>                                     | <u>2,914,441</u>                     | <u>11,400,195</u> | <u>13,503,898</u>                | <u>151,638,031</u> |
| <b>Liabilities</b>                              |  |                                      |                   |                                  |                    |
| Due to banks and other financial institutions   | 1,618,517  | 3,468,962                            | 595,155           | 1,224,404                        | 6,907,038          |
| Customers' deposits                             | 114,083,717  | 296,676                              | 3,045,327         | 73,628                           | 117,499,348        |
| Debt securities issued                          | -  | -                                    | 2,622,320         | -                                | 2,622,320          |
| <b>Total</b>                                    | <u>115,702,234</u>                                     | <u>3,765,638</u>                     | <u>6,262,802</u>  | <u>1,298,032</u>                 | <u>127,028,706</u> |
| Commitments and contingencies                   | <u>17,527,008</u>                                      | <u>2,232,914</u>                     | <u>1,297,793</u>  | <u>5,646,373</u>                 | <u>26,704,088</u>  |
| Credit exposure (credit equivalent):            |  |                                      |                   |                                  |                    |
| Commitments and contingencies                   | 8,080,293  | 711,895                              | 636,311           | 2,644,534                        | 12,073,033         |
| Derivatives                                     | 423,900  | 103,211                              | 293,688           | 62,240                           | 883,039            |

The credit equivalent of commitments and contingencies and derivatives is calculated according to SAMA's prescribed methodology.

**36. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES**

Fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates.

The fair values of on-balance sheet financial instruments, except for loans and advances, customers' deposits which are carried at amortized cost as well as investments held at amortized cost, are not significantly different from the carrying values included in the consolidated financial statements. The estimated fair values of other investments held at amortized cost and held to maturity investments are based on quoted market prices, when available, or pricing models in the case of certain fixed rate bonds, structured credit and investments where no quoted prices are available. The fair values of these investments are disclosed in note (6).

The fair values of derivatives are based on the quoted market prices.

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**37. RELATED PARTY TRANSACTIONS**

In the ordinary course of its activities, the Bank transacts business with related parties. In the opinion of the management and the Board, the related party transactions are performed on an arm's length basis. The related party transactions are governed by the limits set by the Banking Control Law and the regulations issued by SAMA. Related party balances include the balances resulting from transactions with Governmental shareholders. All other Government transactions are also at market rates.

**(i) The balances as at 31 December included in the financial statements are as follows:**

|  | <b>2007</b>           | 2006           |
|--|-----------------------|----------------|
|  | <b><u>SR '000</u></b> | <u>SR '000</u> |
| <b>Board of Directors, key management personnel and major shareholders</b> |                       |                |
| Loans and advances   | 143,742               | 189,199        |
| Customers' deposits  | 21,436,075            | 20,222,942     |
| Commitment and contingencies   | 6,146                 | 14,932         |
| Other liabilities - end of service benefits                                | 13,273                | 12,196         |
| <b>Bank's mutual funds:</b>  |                       |                |
| Investments  | 981,244               | 728,274        |
| Customers' deposits  | 1,288,162             | 7,566,371      |

Major shareholders represent shareholdings of more than 5% of the Bank's issued share capital.

**(ii) Income and expenses pertaining to transactions with related parties included in the financial statements are as follows:**

|                            | <b>2007</b>           | 2006           |
|----------------------------|-----------------------|----------------|
|                            | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Special commission income  | 23,457                | 12,313         |
| Special commission expense | 1,258,451             | 815,659        |

**(iii) The total cost of compensation of key management personnel including Board of Directors' remuneration, allowances and expenses during the year is as follows:**

|                              | <b>2007</b>           | 2006           |
|------------------------------|-----------------------|----------------|
|                              | <b><u>SR '000</u></b> | <u>SR '000</u> |
| Short-term employee benefits | 62,241                | 65,144         |
| End of service benefits      | 1,257                 | 1,263          |

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Bank, directly or indirectly, including any director (whether executive or otherwise).

Board of Directors include the Board and Board related committees (Executive Committee, Credit Committee, Risk Management Committee, Compensation and Nomination Committee and Audit Committee).

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**38. CAPITAL ADEQUACY**

The Bank's objectives when managing capital are to comply with the capital requirements set by SAMA to safeguard the Bank's ability to continue as a going concern and to maintain a strong capital base.

The Bank monitors the adequacy of its capital using the ratios and weights established by SAMA. These ratios measure capital adequacy by comparing the Bank's eligible capital with its balance sheet assets, commitments and notional amount of derivatives at a weighted amount to reflect their relative risk. SAMA requires to hold the minimum level of the regulatory capital and maintain a ratio of total regulatory capital to the risk-weighted asset at or above the agreed minimum of 8%.

|  | Regulatory capital |                 | Capital adequacy ratio |           |
|--|--------------------|-----------------|------------------------|-----------|
|  | 2007<br>SR '000    | 2006<br>SR '000 | 2007<br>%              | 2006<br>% |
| Core capital (Tier 1)                              | 29,609,648         | 23,999,353      | 24.0                   | 25.6      |
| Core and supplementary capital (Tier 1 and Tier 2) | 31,048,124         | 25,172,735      | 25.1                   | 26.8      |

Tier 1 capital of the Bank comprises share capital, statutory, general and other reserves, retained earnings, proposed dividend and minority interest as at the year end. Tier 2 capital comprises a prescribed amount of eligible portfolio provisions.

**Risk weighted assets**

|                                     | 2007<br>SR '000                |                      |                            | 2006<br>SR '000                |                      |                            |
|-------------------------------------|--------------------------------|----------------------|----------------------------|--------------------------------|----------------------|----------------------------|
|                                     | Carrying<br>value/<br>notional | Credit<br>equivalent | Risk<br>weighted<br>assets | Carrying<br>value/<br>notional | Credit<br>equivalent | Risk<br>weighted<br>assets |
| <b>Balance sheet assets</b>         |                                |                      |                            |                                |                      |                            |
| 0%                                  | 87,960,371                     | -                    | -                          | 63,560,608                     | -                    | -                          |
| 20%                                 | 9,970,684                      | -                    | 1,994,137                  | 9,634,371                      | -                    | 1,926,874                  |
| 100%                                | 112,224,571                    | -                    | 112,224,571                | 83,926,126                     | -                    | 83,926,126                 |
| <b>Sub-total</b>                    | <b>210,155,626</b>             | <b>-</b>             | <b>114,218,708</b>         | <b>157,121,105</b>             | <b>-</b>             | <b>85,853,000</b>          |
| <b>Commitment and contingencies</b> |                                |                      |                            |                                |                      |                            |
| 0%                                  | 843,803                        | 843,777              | -                          | 1,012,656                      | 1,010,521            | -                          |
| 20%                                 | 14,109,117                     | 5,304,113            | 1,060,823                  | 9,223,259                      | 4,032,729            | 806,546                    |
| 100%                                | 16,295,483                     | 7,919,849            | 7,919,849                  | 15,070,789                     | 7,029,783            | 7,029,783                  |
| <b>Sub-total</b>                    | <b>31,248,403</b>              | <b>14,067,739</b>    | <b>8,980,672</b>           | <b>25,306,704</b>              | <b>12,073,033</b>    | <b>7,836,329</b>           |
| <b>Derivatives</b>                  |                                |                      |                            |                                |                      |                            |
| 0%                                  | -                              | -                    | -                          | -                              | -                    | -                          |
| 20%                                 | 68,912,214                     | 1,396,774            | 279,355                    | 44,482,464                     | 867,563              | 173,513                    |
| 50%                                 | 2,872,289                      | 57,446               | 28,723                     | 773,805                        | 15,476               | 7,738                      |
| <b>Sub-total</b>                    | <b>71,784,503</b>              | <b>1,454,220</b>     | <b>308,078</b>             | <b>45,256,269</b>              | <b>883,039</b>       | <b>181,251</b>             |
| <b>Total</b>                        | <b>313,188,532</b>             | <b>15,521,959</b>    | <b>123,507,458</b>         | <b>227,684,078</b>             | <b>12,956,072</b>    | <b>93,870,580</b>          |

The Bank is ready to implement Basle II effective 1 January 2008 as stipulated by SAMA. The parallel run was successfully done.

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**39. INVESTMENT SERVICES**

The Bank offers investment management services to its customers. These services include the management of mutual funds with assets totaling SR 28,853 million (2006: SR 25,668 million). All but three of these funds comply with *Shariah* rules and are subject to *Shariah* control on a regular basis. Some of these mutual funds are managed in association with external professional investment advisors.

**40. PROSPECTIVE CHANGES IN ACCOUNTING POLICIES**

IFRS 8 "Operating Segments" has been published in its final form and is mandatory for compliance for the accounting year beginning 1 January 2009. It replaces IAS 14 on segment reporting. IAS 1 "Presentation of financial statements" has been revised and is mandatory for compliance for the accounting year beginning from 1 January 2009. The application of revised IAS 1 will result in amendments to the presentation of the financial statements. The Bank will apply the revised IAS 1 and IFRS 8 in 2009.

**41. BOARD OF DIRECTORS' APPROVAL**

The financial statements were approved by the Board of Directors on 22 January 2008 (corresponding to 13 Muharram 1429H).